Solvency and Financial Condition Report 2017

Tokio Marine Kiln Insurance Limited

Contents

		page
1.	Summary	3
1.1	Business summary	3
1.2	Performance summary	3
1.3	System of governance summary	3
1.4	Risk profile summary	4
1.5	Valuation for solvency purposes summary	5
1.6	Capital management summary	5
A	Business and performance	7
A1	Business	7
A2	Underwriting performance	8
A3	Investment performance	13
A4	Performance of other activities	14
A5	Any other information	14
B	System of governance	15
B1	General information on the system of governance	15
B2	Fit and proper requirements	20
B3	Risk management system, including the own risk and solvency assessment	21
B4	Internal control system	26
B5	Internal Audit function	29
B6	Actuarial function	30
B7	Outsourcing	30
B8	Any other information	31
C	Risk profile	32
Summary of risk profile		32
C1	Underwriting risk	33
C2	Market risk	34
C3	Credit risk	36
C4	Liquidity risk	38
C5	Operational risk	39
C6	Other material risks	40
C7	Any other information	41
D	Valuation for solvency purposes	42
D1	Assets	42
D2	Technical provisions	46
D3	Other liabilities	50
D4	Any other information	51
E	Capital management	52
E1	Own funds	52
E2	Solvency capital requirement and minimum capital requirement	54
E3	Use of duration-based equity risk sub-module in the calculation of the SCR	55
E4	Differences between the Standard Formula and any internal model used	55
E5	Non-compliance with the MCR and non-compliance with the SCR	55
E6	Any other information	55
Governing body's responsibility for the SFCR		56
2016 independent auditors report on the relevant elements of the SFCR		57
Glossary		60
Supplementary Quantitative Reporting Templates to the SFCR		62

1. Summary

1.1 Business summary

Tokio Marine Kiln Insurance Limited (TMKI) was established as a company for the European operations of Tokio Marine & Nichido Fire Insurance Company Limited (TMNF), with a network of offices and agency representation throughout Europe.

TMKI's reputation as a leading commercial insurer has been gained through solid underwriting expertise, financial strength and an excellent credit rating. TMKI benefits from being a member of the Tokio Marine Group, one of the largest insurance groups in the world (31 December 2017 net assets of TMK were 3.9 trillion JPY), which enables it to offer substantial amounts of coverage to selected corporate clients, supported by significant intra-group reinsurance. TMKI benefits from a parental guarantee issued by TMNF and as a consequence, TMKI is rated A+ by S&P.

As part of its Brexit plans and in line with its strategy to remain competitive and provide a smooth service to its clients, it was decided in September 2017 to commence the process of setting up a new insurance operation in Luxembourg.

The new company, which has been set up in partnership with Tokio Marine Houston Casualty Company (TMHCC) a Tokio Marine Group company, will handle all of TMKI's continental European business from 1 January 2019. This is expected to make the transition to the new post-Brexit world as smooth as possible for customers and brokers and enable TMKI to continue writing all business classes that it currently offers in continental Europe.

1.2 Performance summary

TMKI's operating results for the year-ended 31 December 2017 was a loss before tax of £17.9 million and a loss after tax £16.3 million. This deterioration on the performance for 2016, despite the top line being 29% higher than prior year, was primarily driven by increased large losses. The year-on-year variance was further worsened by lower investment returns of £2.3 million (2016: £3.9 million) and a foreign exchange loss of £0.07 million compared to a gain of £5.5 million in the prior year.

In 2017, the Property line of business, which is the largest line within TMKI, finished the year with an underwriting loss of £14.3 million, a £6.9 million deterioration on 2016, with adverse claims experience being the main contributor. However, the Property book remains the largest contributor to gross written premium; it achieved a 9% growth in net earned premium. The performance of the largest areas within the remainder of the portfolio were as follows: Marine line of business – £5.5 million loss against £0.03 million profit in 2016; General Liability line of business – £4.0 million loss against £10.8 million loss in 2016; Medical Expense line of business - £1.3 million profit against £0.8 million profit in 2016.

Overall, in terms of performance in different territories, the UK, which is TMKI's largest underwriting territory, finished the year with an underwriting loss of £1.7 million and a combined ratio of 102%, a slight improvement on the prior year loss of £5.1 million. France, the second largest underwriting territory, reported a loss of £14.4 million, while Germany reported an underwriting profit of £0.4 million, the best performing of all the geographical areas. Belgium's underwriting result was a deterioration from the £0.5 million profit achieved in 2016 to a loss of £3.1 million in 2017 while the Netherlands improved on the prior year, from an underwriting loss of £4.5 million in 2016 to a smaller loss of £0.4 million in 2017. Despite seeing top line growth of 64% in 2017, the US underwriting result fell 69% to a profit of £0.1 million (2016: £0.5 million).

There were no significant business or other operating events with material impact on the solvency and financial condition in 2017.

1.3 System of governance summary

TMKI is part of TMK Group, which operates on two platforms: TMKI, the company platform, and Tokio Marine Kiln Syndicates Limited (TMKS) within the Lloyd's London market. Both operate within the regulatory framework stipulated by the Prudential Regulation Authority (PRA) and the Financial Conduct Authority (FCA).

Although both TMKI and TMKS are separate regulated entities, TMK's group board governs the overall business as a single group. This includes the international and UK regional operations.

The regulated boards of both TMKI and TMKS have combined board and board committee meetings with common membership. The agenda and minutes easily identify those elements of the meeting that are entity-specific. Given that both regulated entities are managed as one, a single Own Risk and Solvency Assessment (ORSA), Governance Map and Terms of Reference are in place.

The boards of the regulated entities delegate responsibility for particular matters to one or more board committees, the Chairman, Group Chief Executive Officer or otherwise as it sees fit. The TMK board has also appointed a number of committees to assist it in discharging its responsibilities.

TMK's governance model sets out the boards' key responsibilities and promotes its core values, which are the overarching aim of adding value and increasing returns to all stakeholders through knowledgeable underwriting of risks and good understanding of clients' requirements, whilst acting with respect and integrity. TMK is committed to high standards of corporate governance and believes that the board and committee structure supports those requirements and the provision of an adequate flow of information from all the business functions into the committees and ultimately up to the regulated and TMK boards.

There is also a TMK management team in place with departments and functions operating to support both entities. Many of these functions are classified as Key Functions, whose operations "if not properly managed and overseen, could, depending on the nature and complexity of the business, potentially lead to significant losses being incurred or to a failure in the ongoing ability of the firm to meet its obligations to policyholders".

TMK operates a Three Lines of Defence model for risk ownership, management, oversight and assurance. The Risk Management, Compliance and Internal Audit Functions provide regular reporting to management, the regulated entities' and TMK boards, and TMK's Parent company.

The Risk Management function is organised at the TMK group level to support the business in achieving its strategic objectives through appropriately managing and taking advantage of opportunities from risk taking. TMK's risk reporting process is fully aligned with the quarterly and annual ORSA process. Risk information is reported through the quarterly ORSA dashboard to the Executive Risk Committee (ERC) and the board Risk & Compliance Committee (RCC). The forward-looking assessments of risk and capital within the annual ORSA report are also used for the board's strategic decision-making, which includes medium-term planning.

In the last quarter of 2017, the TMK Group Chief Risk Officer retired and a replacement was appointed. In addition, the TMK Group Chief Operating Officer resigned and a replacement has recently been appointed.

1.4 Risk profile summary

TMKI's business model has remained consistent over the reporting period, with its policy of confining its exposure to risk primarily within its core areas of expertise: the underwriting of large commercial insurance and reinsurance risks. Its principal activity is the underwriting of predominantly short-tailed Japanese-related and local market commercial risks of marine cargo, property and liability insurance business in the London market, across the UK regions, and in Europe through branch offices in Belgium, France, Italy, Germany, Spain, and the Netherlands, and agencies in continental Europe.

In addition to underwriting both Japanese-related and local market commercial risks, TMKI also underwrites aviation pool business, which is wholly reinsured with TMNF through which it is able to offer significant A++ (AM Best)-rated capacity to customers. Central to TMKI's strategy is the insurance of large Japanese corporates, which make up 33% of TMKI's premium income.

Due to the focus on shorter-tail lines of insurance, the business is able to make more immediate and reliable estimates regarding the extent of the loss to expect. TMKI is substantially exposed to losses from man-made and catastrophe property damage events-related business.

As a result of the policy of confining exposure to its core areas of expertise, TMKI is at the cautious end of the spectrum in all areas of financial risk. This allows TMKI to protect the capital on its balance sheet and focus its risk appetite on underwriting.

Given that insurance is TMKI's main business, understandably, underwriting risk makes up approximately 60% of its Solvency Capital Requirements (SCR). The remaining contributions are from:

- Counterparty Default Credit risk, arising from TMKI's insurance business and the mitigation of underwriting risk through significant use of outwards reinsurance.
- Market risk, which is conservatively managed in line with TMK's cautious investment strategy.
- Operational risk, which is tolerated and mitigated wherever possible.

There were no material changes to TMKI's risk profile from 31 December 2016 to 31 December 2017.

1.5 Valuation for solvency purposes summary

The majority of asset and liability classes within TMKI's balance sheet are valued identically under both Solvency II and GAAP. The key differences are the valuation of the technical provisions, the reclassification of non-overdue debtor and creditor balances to technical provisions and certain small differences on some fixed asset classes. These differences change the amount of capital held as follows:

Description	31 Dec 2017 (£'000s)	31 Dec 2016 (£'000s)
Total equity per GAAP financial statements	**107,956**	**124,236**
Difference in net technical provisions including DAC	31,848	(1,703)
Difference in net (re)insurance debtors and creditors	(49,116)	(22,611)
Difference in other items	(4)	(5)
SII Basic Own Funds	**90,685**	**99,917**

There were no material changes to the valuation methodologies for solvency purposes from 31 December 2016 to 31 December 2017.

1.6 Capital management summary

TMKI has adopted the Standard Formula (SF) approach to calculating its SCR and no Undertaking Specific Parameters (USPs) are utilised within this calculation. To ensure that the SF SCR is appropriate for the risks faced by TMKI, an assessment of appropriateness is undertaken annually by the Internal Model Validation Team, looking at the assumptions underlying the SF versus the risk profile of TMKI. The duly-validated and reviewed SCR numbers are reviewed and signed off by the board annually.

The objective of own funds management is to maintain, at all times, sufficient own funds to cover the SCR and Minimum Capital Requirement (MCR) such that the solvency ratio, as measured against the SCR and referred to as the regulatory solvency ratio (RSR), remains within risk appetite. These own funds are to be of sufficient quality to meet the eligibility requirements in Article 82 of the Solvency II Delegated Regulation 2015/35. Separate to the RSR risk appetite, the TMKI board sets a target buffer of own funds to be held above the economic capital requirement (ECR) as determined by the TMKI capital model.

The target buffer is set at a 1-in-10 outcome while the risk appetite is for the RSR to be 120% or greater. The Group Chief Actuary provides a capital update quarterly in which the eligible own funds to cover the target buffer and RSR are reviewed.

As part of own funds management, TMKI maintains a medium term capital management plan (MTCMP), which sets out annual solvency projections and includes the structure of, and requirements for, own funds over the planning horizon.

The business plan, which forms the basis of the ORSA, contains a three-year projection of funding requirements and this helps focus actions for future funding.

TMKI received the PRA's approval in February 2016 for a £25 million Ancillary Own Funds (AOF) to be held in the form of a letter of credit. On 30 December 2016, TMKI applied for the replacement of this AOF with another one for €70 million (equivalent to £61.9 million), also to be held in the form of a letter of credit. The PRA approved this application in April 2017. The new letter of credit is valid until December 2019.

The amount of the SCR, MCR and the eligible amount of own funds to cover these requirements classified by tiers are as follows:

Description	31 Dec 2017 (£'000s)	31 Dec 2016 (£'000s)
MCR	**38,094**	**30,972**
SCR	**112,919**	**100,333**
Tier 1 Funds	89,742	97,358
Tier 2 Funds	56,460	25,000
Tier 3 Funds	-	2,559
Total Own Funds	**146,201**	**124,917**
Ratio of Eligible Own Funds to SCR	**129.5%**	**124.5%**
Ratio of Eligible Own Funds to MCR	**235.6%**	**314.3%**

The increases in the SCR or MCR between 31 December 2016 and 31 December 2017 were consistent with the growth in business. There were no instances of non-compliance with the MCR or SCR during the period from 31 December 2016 to 31 December 2017.

TMKI has no volatility, matching or transitional arrangements.

A Business and performance

A1 Business

A1.1 Name and legal form of the company

Tokio Marine Kiln Insurance Limited (TMKI) is a mid-size, non-life insurer incorporated in England and Wales under the registered number 989421 and operating in the United Kingdom (UK) and other Continental European countries.

A1.2 Name and contact details of the authorities responsible for financial supervision of TMKI

TMKI is authorised by the Prudential Regulation Authority (PRA) and regulated by the Financial Conduct Authority (FCA) and the Prudential Regulation Authority under firm reference number 202574. The contact details for the PRA and the FCA are as follows:

- PRA: 20, Moorgate, London EC2R 6DA
- FCA: 25, The North Colonnade, London E14 5HS

A1.3 Name and contact details of the external auditors to TMKI

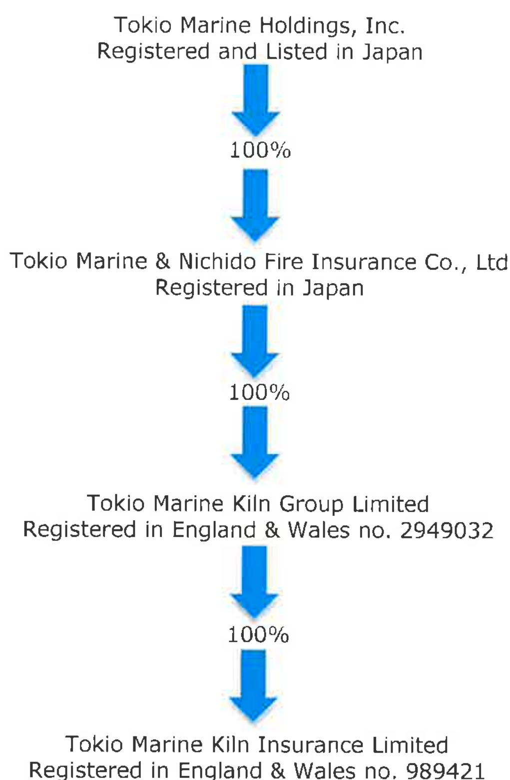
The external auditors are PricewaterhouseCoopers LLP, Chartered Accountants, 7 More London Riverside, London SE1 2RT.

A1.4 Holders of qualifying holdings in TMKI and its position within the Tokio Marine Group

The ultimate parent company and controlling party is Tokio Marine Holdings, Inc. (TMHD) incorporated in Japan. Copies of the consolidated financial statements of TMHD are available from 1-2-1 Marunouchi, Chiyoda-ku, Tokyo, 100-0005, Japan.

The immediate Parent company is Tokio Marine Kiln Group Limited (TMK), which is incorporated and registered in England and Wales. Copies of the consolidated financial statements of TMK are available from 20 Fenchurch Street, London EC3M 3BY.

The schematic of the group structure below shows TMKI's link to the ultimate holding company, TMHD:



There are no natural persons with direct or indirect qualifying holdings in TMKI.

A1.5 Material lines of business and geographical areas

TMKI's principal activity is the underwriting of predominantly short-tailed commercial marine cargo, property and liability insurance business in the London market, across the UK regions, and in Europe through branch offices in Belgium, France, Italy, Germany, Spain, and the Netherlands, and agencies in continental Europe.

In addition to underwriting both Japanese-related and local market commercial risks, TMKI also underwrites aviation pool business, which is wholly reinsured with a group company in Japan, Tokio Marine & Nichido Fire Insurance Company Limited (TMNF), through which it is able to offer significant A++ (AM Best)-rated capacity to customers. Central to TMKI's strategy is the insurance of large Japanese corporates, which make up 33% of TMKI's premium income.

A1.6 Significant business or other events during the reporting period

As part of its Brexit plans and in line with its strategy to remain competitive and provide a smooth service to its clients, it was decided in September 2017 to commence the process of setting up a new insurance operation in Luxembourg.

The new company, which is being set up in partnership with Tokio Marine Houston Casualty Company (TMHCC) a Tokio Marine Group company, will handle all of TMKI's European business from 1 January 2019. This is expected to make the transition to the new post-Brexit world as smooth as possible for customers and brokers, and enable TMKI to continue writing all business classes that it currently offers in Europe.

TMKI received approval from the PRA in February 2016 for a £25 million Ancillary Own Funds (AOF) to be held in the form of a letter of credit. On 30 December 2016, TMKI applied for the replacement of this AOF with another one for €70 million (equivalent to £61.9 million), also to be held in the form of letter of credit. The PRA approved this application in April 2017. The new letter of credit is valid until December 2019.

A2 Underwriting performance

A2.1 Comparison of underwriting performance between 2017 and 2016

The overall summary of TMKI's underwriting performance on a UK GAAP basis is provided in the table below for the years ending 31 December 2016 and 2017.

	2017 (£'000s)	**2016 (£'000s)**	**Variance %**
Gross premiums written	**286,472**	222,930	29%
Outward reinsurance premiums	**(109,516**	(94,076)	16%
Net premiums written	**176,956**	128,854	37%
Earned premiums, net of reinsurance	**145,872**	127,044	15%
Claims incurred, net of reinsurance	**(99,423)**	(86,080)	16%
Net acquisition costs	**(23,422)**	(17,528)	34%
Other operating expenses	**(44,622)**	(40,531)	10%
Underwriting result	**(21,595)**	(17,095)	26%)
Equalisation reserve	-	-	-
Investment income	**2,253**	3,945	(43%)
Foreign exchange gain/(loss)	**(71)**	5,543	101%
Other income	**1,475**	1,022	(44%)
Loss before tax	**(17,938)**	(6,586)	172%
Tax	**1,614**	(983)	(264%)
Loss after tax	**(16,324)**	(7,569)	116%
Net claims ratio [1]	***68.2%***	*67.8%*	*0.4%*
Net acquisition cost ratio [2]	***16.1%***	*13.8%*	*2.3%*
Net expense ratio [3]	***30.6%***	*31.9%*	*(1.3%)*
Net combined ratio [4]	***114.8%***	*113.5%*	*1.3%*

[1] Net Claims Incurred as a percentage of Net Earned Premium
[2] Net Acquisition Costs as a percentage of Net Earned Premium
[3] Other Operating Expenses as a percentage of Net Earned Premium
[4] Underwriting Result as a percentage of Net Earned Premium

The loss after tax of £16.3 million represents a £8.8 million deterioration on the £7.6 million loss for 2016, driven by increased large loss activity. Despite the top line coming in 29% higher than prior year due to the addition of new coverholder business on the Property and Liability books, the underwriting loss of £21.6 million represents a £4.5 million deterioration on 2016. This was due to a higher number of sizeable losses in 2017, particularly on the Property book, which suffered several large fire losses. Overall, large losses accounted for 23 points of a 68% net claims ratio. TMKI's exposure to the 2017 catastrophe events was low.

The acquisition cost ratio was 2.3 points higher than prior year due to the new binder business. Net operating expenses increased from £40.5 million in 2016 to £44.6 million in 2017 following increases in salaries, premises and computer costs. Relative to income, however, the net expense ratio improved by 1.3% on the prior year due to the increase in net earned premium.

The year-on-year variance was exacerbated by lower investment returns of £2.3 million (2016: £3.9 million) and a foreign exchange loss of £0.07 million compared to a gain of £5.5 million in the prior year. GBP strengthened in the current period, whereas it had weakened in the prior period on the back of the Brexit vote.

A2.2 Analysis of underwriting performance by Solvency II Line of Business

The following tables show the TMKI underwriting result broken down by Solvency II line of business:

2017	**GWP[1] (£'000s)**	**NEP[2] (£'000s)**	**NIC[3] (£'000s)**	**NAQ[4] (£'000s)**	**Op Exp[5] (£'000s)**	**Underwriting result (£'000s)**
Medical Expense	**17,063**	**10,702**	**(5,502)**	**(2,617)**	**(1,306)**	**1,276**
Marine, Aviation & Transport	**70,023**	**24,518**	**(17,937)**	**(1,185)**	**(10,888)**	**(5,492)**
Fire & other Property Damage	**122,029**	**66,662**	**(47,809)**	**(11,696)**	**(21,417)**	**(14,261)**
General Liability	**63,231**	**31,512**	**(21,135)**	**(5,449)**	**(8,880)**	**(3,952)**
Credit & Suretyship	**110**	**106**	**-**	**(11)**	**(1)**	**94**
Assistance	**2,220**	**2,291**	**(1,291)**	**(611)**	**(232)**	**157**
Miscellaneous Financial Loss	**4,427**	**3,361**	**(451)**	**(686)**	**(626)**	**1,598**
Non-Proportional Casualty	**155**	**112**	**70**	**(25)**	**(26)**	**131**
Non-Proportional Property	**7,214**	**6,608**	**(5,368)**	**(1,142)**	**(1,246)**	**(1,146)**
	286,472	**145,872**	**(99,423)**	**(23,422)**	**(44,622)**	**(21,595)**

[1] Gross Written Premium ('GWP')
[2] Net Earned Premium ('NEP')
[3] Net Incurred Claims ('NIC')
[4] Net Acquisition Costs ('NAQ')
[5] Operating Expenses ('Op Exp')

2016	**GWP (£'000s)**	**NEP (£'000s)**	**NIC (£'000s)**	**NAQ (£'000s)**	**Op Exp (£'000s)**	**Underwriting result (£'000s)**
Medical Expense	11,794	11,283	(4,058)	(3,038)	(3,431)	756
Marine, Aviation & Transport	67,964	20,773	(11,695)	(817)	(8,234)	27
Fire & other Property Damage	93,868	61,272	(40,321)	(9,736)	(18,569)	(7,354)
General Liability	36,052	22,091	(24,651)	(1,493)	(6,782)	(10,835)
Credit & Suretyship	85	75	-	(9)	-	66
Assistance	2,816	3,762	(2,469)	(938)	(1,144)	(789)
Miscellaneous Financial Loss	4,641	3,097	(1,956)	(649)	(930)	(438)
Non-Proportional Casualty	39	20	(36)	(4)	(38)	(58)
Non-Proportional Property	5,671	4,671	(894)	(844)	(1,403)	1,530
	222,930	127,044	(86,080)	(17,528)	(40,531)	(17,095)

The key performance indicators (the net claims ratio and combined ratio) are again split down by Solvency II line of business:

	Net claims ratio			Combined ratio		
	2017	**2016**	**+/-**	**2017**	**2016**	**+/-**
Medical Expense	**51%**	36%	15%	**88%**	93%	-5%
Marine, Aviation & Transport	**73%**	56%	17%	**122%**	100%	22%
Fire & other Property Damage	**72%**	66%	6%	**121%**	112%	9%
General Liability	**67%**	112%	-45%	**113%**	149%	-36%
Credit & Suretyship	**0%**	0%	0%	**11%**	12%	-1%
Assistance	**56%**	66%	-10%	**93%**	121%	-28%
Miscellaneous Financial Loss	**13%**	63%	-50%	**52%**	114%	-62%
Non-Proportional Casualty	**-63%**	181%	-244%	**-18%**	395%	-413%
Non-Proportional Property	**81%**	19%	62%	**117%**	67%	50%
	68%	**68%**	**0%**	**115%**	**114%**	**1%**

Under Solvency II, TMKI's book separates into four main lines of business: Fire & other Property Damage (Property), General Liability, Medical Expense and Marine, Aviation & Transport (Marine). These four classes represent 95% of the total gross written premium in 2017 and 104% (underwriting loss of £22.4 million) of the final underwriting result (£21.6 million loss).

Commentary is provided below for these four classes.

Property

The Property line of business, which is the largest line of business within TMKI, finished the year with an underwriting loss of £14.3 million (combined ratio: 121%), a £6.9 million deterioration on 2016 (£7.4 million loss and combined ratio of 112%). Adverse claims experience was the main contributor, with the net claims ratio increasing from 66% to 72%. 2017 was another eventful year in terms of large losses, with the Property book incurring the largest losses of the company as a whole. Catastrophe losses came in with a 1% net claims ratio.

The Property book continues to demonstrate strong growth largely due to new coverholder business. It remains by far the largest contributor to the overall TMKI gross written premium in 2017. The Property line of business in total achieved a 9% (£5.4 million) increase in net earned premium.

Marine

The underwriting result of the Marine line of business came in at a loss of £5.5 million, which is a contrast to the £0.03 million profit achieved in the prior year, despite an increase to top line income. The combined ratio of 122% is 22 points higher than the prior year due to heightened claims activity. A higher volume of large losses, which were mostly incurred on the UK portfolio, was the main driver of the increased claims ratio.

Gross written premium increased by £2.1 million compared to prior year, as a result of growth of the Japanese Marine portfolio within Belgium, due to an increase in car registrations leading to a higher level of declaration premium.

General Liability

During 2017, the General Liability line of business' gross written premium grew by 75% to £63.2 million (2016: £36.1 million), a significant increase on prior year due to the addition of the new binder business.

The combined ratio for General Liability fell 36 points to 113% (2016: 149%). Improved claims performance was the main factor, with the net claims ratio reducing from 112% to 67%. There was only one large loss in 2017, as well as a considerable reduction in the level of attritional claims compared to 2016. This was partially offset by an 11 point deterioration in the acquisition cost ratio as the new binder business incurs higher acquisition costs than average.

Medical Expense

The Medical Expense line of business' gross written premium increased by 45% to £17.1 million (2016: £11.8 million), due to growth across various accounts, particularly on the France book of business, where the majority of the Medical Expense

premium is written. Despite an increase to top line income, retention was down against prior year driven by an increase in the XL cover.

The Medical Expense net claims ratio is 15 points higher in 2017 at 51%, due to continuing poor attritional experience as well as a large loss on the 2014 underwriting year. In contrast, the overall combined ratio decreased in 2017 to 88% (2016: 93%), following an improvement in the expense ratio.

A2.3 Analysis of underwriting performance by material geographical areas

The following tables show TMKI's underwriting result, broken down by key geographical territories as determined by Solvency II classification:

2017	GWP (£'000s)	NEP (£'000s)	NIC (£'000s)	NAQ (£'000s)	Op Exp (£'000s)	Underwriting result (£'000s)
United Kingdom	**130,434**	**70,099**	**(39,011)**	**(13,173)**	**(19,578)**	**(1,663)**
France	**72,401**	**49,935**	**(40,090)**	**(9,483)**	**(14,777)**	**(14,416)**
Germany	**21,728**	**12,018**	**(6,726)**	**(1,152)**	**(3,771)**	**370**
Belgium	**11,714**	**2,160**	**(4,397)**	**1,582**	**(2,452)**	**(3,106)**
Netherlands	**7,438**	**3,862**	**(3,421)**	**534**	**(1,405)**	**(430)**
United States of America	**8,091**	**4,796**	**(2,769)**	**(440)**	**(1,438)**	**149**
Other (Rest of World)	**34,666**	**3,003**	**(3,009)**	**(1,291)**	**(1,201)**	**(2,499)**
	286,472	**145,872**	**(99,423)**	**(23,422)**	**(44,622)**	**(21,595)**

2016	GWP (£'000s)	NEP (£'000s)	NIC (£'000s)	NAQ (£'000s)	Op Exp (£'000s)	Underwriting result (£'000s)
United Kingdom	78,972	39,860	(26,789)	(4,949)	(13,249)	(5,127)
France	73,627	53,488	(32,062)	(10,637)	(15,196)	(4,407)
Germany	21,947	10,790	(2,482)	(1,085)	(3,700)	3,524
Belgium	10,485	1,864	(187)	1,126	(2,327)	476
Netherlands	5,891	2,681	(6,059)	146	(1,314)	(4,545)
United States of America	4,931	2,277	(728)	(310)	(757)	482
Other (Rest of World)	27,077	16,084	(17,773)	(1,819)	(3,988)	(7,498)
	222,930	**127,044**	**(86,080)**	**(17,528)**	**(40,531)**	**(17,095)**

The key performance indicator (the net claims ratio and combined ratio) are again split down by Solvency II territories:

	Net claims ratio			Combined ratio		
	2017	**2016**	**+/-**	**2017**	**2016**	**+/-**
United Kingdom	**56%**	67%	-11%	**102%**	113%	-11%
France	**80%**	60%	20%	**129%**	108%	21%
Germany	**56%**	23%	33%	**97%**	67%	30%
Belgium	**204%**	10%	194%	**244%**	74%	170%
Netherlands	**89%**	226%	-137%	**111%**	270%	-159%
United States of America	**58%**	32%	26%	**97%**	79%	18%
Other (Rest of World)	**100%**	111%	-11%	**183%**	147%	36%
	68%	68%	0%	**115%**	114%	1%

United Kingdom

The UK, which is TMKI's largest underwriting territory under Solvency II, finished the year with an underwriting loss of £1.7 million and a combined ratio of 102%, a slight improvement on the prior year loss of £5.1 million.

The UK's gross written premium increased 65% against the prior year driven by the Property and Liability portfolios, due to the new coverholder business as well as other new sources of income.

Of the gross written premium, 77% was retained (2016: 51%), attributed to the new binder business that has a 27.5% QS agreement, therefore retaining more premium than the average on the book.

Overall, the net claims ratio was down on prior year, despite having incurred a number of large losses (56% vs. 67%). The improvement was partially offset by a 6 point increase in the net acquisition cost ratio due to the inclusion of the new binder business, which incurs higher than average acquisition costs.

France

France, the second largest underwriting territory, reported a disappointing result for 2017 with a loss of £14.4 million. The combined ratio of 129% is a 21 point deterioration on the prior year, owing to adverse claims experience. France incurred a higher volume of large losses this year, particularly on the Property portfolio. Despite this, the book benefited from a release on catastrophe reserves – those held for the 2016 European floods were nearly entirely removed during Q4 2017.

Income was down 2% on prior year at £72.4 million, driven by Marine and Property. Within Marine, its largest account saw a reduction in premium volume against prior year, whilst Property saw lower revenue across several key accounts.

Written premium retention is down on prior year (69% vs 76%) partly due to an increase in reinstatement premiums on the outwards book following the higher level of large loss activity.

Germany

Germany reported a small underwriting profit of £0.4 million with a combined ratio of 97%; the best performance of all geographical areas.

Top line income remained in line with prior year, but the combined ratio increased by 30 points (2016: 67%). This was attributable to a higher claims ratio driven by attritional performance. The acquisition cost and expense ratios were broadly in line with last year.

Belgium

Belgium's underwriting result deteriorated from a profit of £0.5 million in 2016 to a loss of £3.1 million in 2017.

Gross written premium was up 12% on prior year, as a result of increased car registrations leading to a higher level of declaration premium. Given that the majority of the book was comprised of Japanese business, a large portion was ceded to TMNF in the form of Designated Account Management Programme (DAMP) reinsurance, resulting in a low net retention of 18%.

The combined ratio increased by 170 points to 244%. The net claims ratio worsened due to a large loss of £3.3 million. This was offset by an improvement in the acquisition cost ratio. The negative acquisition costs reflect the high proportion of the business mix ceded back to TMNF, resulting in more outward commissions being received.

Netherlands

The Netherlands improved on prior year going from an underwriting loss of £4.5 million at a combined ratio of 270% to a smaller loss of £0.4 million at a combined ratio of 111%.

Gross written premium was 26% higher than 2016 driven by more income on one of the largest accounts.

Overall, the combined ratio improved by 159 points, largely due to the net claims ratio - 2017 experienced no large losses. The acquisition and expense ratios were also better than prior year. The negative acquisition costs reflect the high proportion of the business mix that is ceded back to TMNF, resulting in more outward commissions being received. The expenses were similar to last year, but the ratio fell due to higher net earned premium.

United States

Despite seeing top line growth of 64% in 2017, the US underwriting result fell 69% to a profit of £0.1 million (2016: £0.5 million). Gross written premium was up against prior year driven by new coverholder business written through the Property book.

The combined ratio deteriorated 18 points to 97% (2016: 79%). This was almost entirely due to heightened claims activity which increased the net claims ratio to 58% (2016: 32%).

A3 Investment performance

A3.1 Income and expenses from investments by asset class

The investment portfolio consists of investment grade fixed income securities, a fixed income Absolute Return Fund, money market funds, fixed deposits and cash. Investment performance in terms of income and expenses is summarised by asset class in the table below on a UK GAAP basis.

	2017 (£'000s)	2016 (£'000s)	Variance %
Government bonds	**(227)**	1,176	-119%
Corporate/agency bonds	**1,166**	1,668	-30%
Securitised	**20**	4	400
Money market funds and cash	**531**	593	-10%
Absolute Return Fund	**1,276**	793	61%
Gross investment return	**2,766**	4,234	-35%
Investment management fees	**(513)**	(289)	78%
Net investment return	**2,253**	3,945	-43%
Gross percentage return	***0.9%***	*1.4%*	*-37%*

Investment income comprises interest receivable and dividends receivable, together with realised and unrealised investment gains or losses. Investment fees consist of asset management and custody fees.

Information relating to investments is reported on a fair value basis within the income statement. They are initially recorded at cost, which equates to fair value and subsequently re-measured at fair value through profit or loss. No gains or losses are recognised directly in equity.

Investment return was £2.3 million compared to £3.9 million achieved in the prior year. With just over half of investment assets comprising sterling denominated fixed income securities, total investment performance is materially affected by movements in UK yields.

2016 saw yields fall from the beginning of the year due to the uncertainty of the referendum to leave the European Union. Following the vote to leave the EU, yields fell further boosting the returns on the sterling fixed income portfolios. In contrast to this, yields in 2017 trended higher as the economy was resilient to the Brexit shock. The Absolute Return Fund's contribution was also higher in 2017 as allocation to this investment did not commence until mid-2016 and was built up over a number of months.

A3.2 Investment in securitised assets

TMKI currently has a small allocation of directly-held securitised assets, which are sterling-denominated and AAA-rated, which in aggregate are less than 1% of TMKI's total investment assets. A small portion of securitised assets are also indirectly held via the Absolute Return Fund positions. The materiality of such securities is monitored and reviewed quarterly.

A4 Performance of other activities

A4.1 Other material income and expenses

There was a small foreign exchange loss of £0.07 million in 2017 compared to a gain of £5.5 million in the prior year. Sterling weakened considerably against the euro in 2016 following the Brexit vote. This led to a large foreign exchange gain on the revaluation of opening net assets and technical profit and loss movements.

Other income is up from £1.0 million in 2016 to £1.5 million in 2017.

A4.2 Material leasing arrangements

TMKI has no material financial lease agreements. One material operating lease is in respect of leased company premises. Further information on these are provided in sections D3.1 and D3.2 of this report.

A5 Any other information

There is no additional information which should be disclosed.

B System of governance

B1 General information on the system of governance

B1.1 Role and responsibilities of the administrative, management or supervisory body and key functions

TMKI is part of TMK's business in Europe.

TMK's European business operates on two platforms: TMKI, the company platform and Tokio Marine Kiln Syndicates Limited (TMKS) within the Lloyd's London Market. Both operate within the regulatory framework stipulated by the PRA and the FCA as highlighted in section A1.2 of this report.

Although both TMKI and TMKS are separate regulated entities, TMK's group board governs the overall business as a single group. This includes the international and regional operations.

The regulated boards of both TMKI and TMKS have combined board and board committee meetings, with common membership. The agenda and minutes easily identify those elements of the meeting that are entity-specific. Given that both regulated entities are managed as one, a single ORSA report, Governance Map and Terms of Reference are in place.

There is also a group level management team, with the following departments and functions operating at the TMK level, with group heads of department to support both entities: Actuarial, Claims, Compliance, Finance, Governance and Legal, Human Resources, Internal Audit, Operations, and Risk Management.

Role and responsibilities of the TMK boards

The roles and responsibilities of the TMK board:

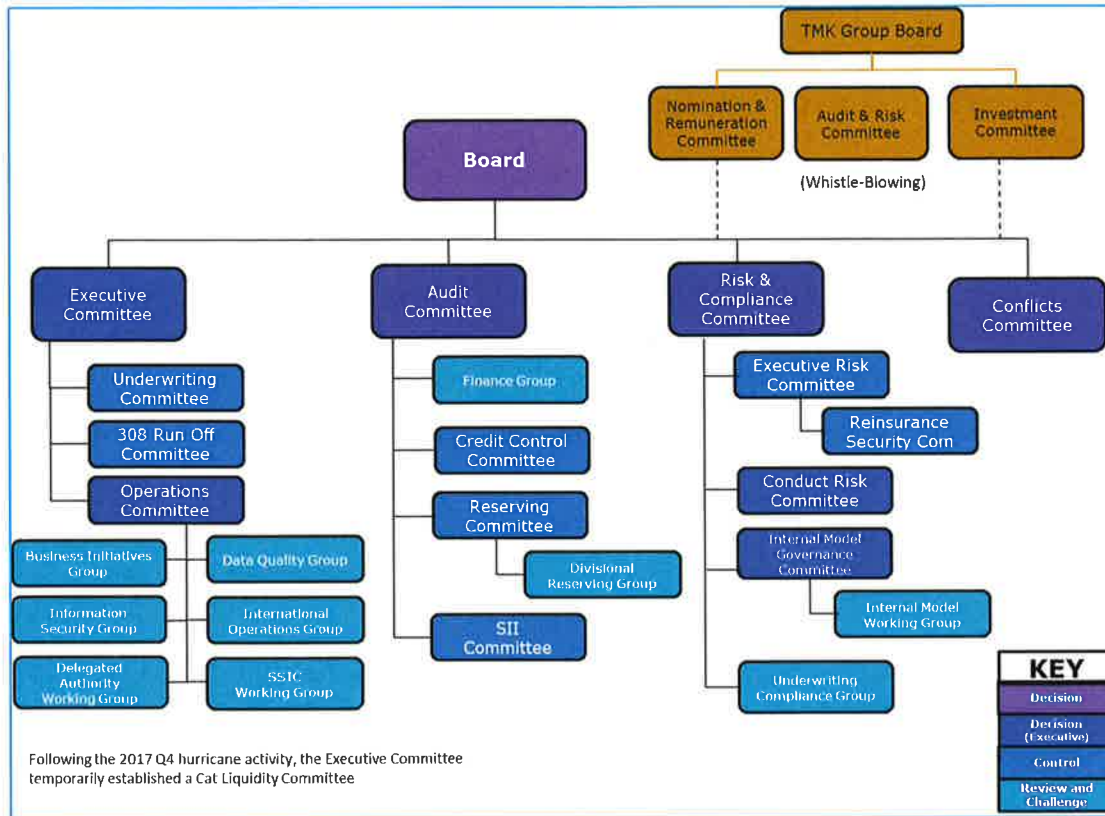
- sets the group's standards and values;
- determines the strategic direction and management of the group;
- monitors the performance of the group;
- provides leadership;
- ensures that the control framework enables the required assessment and appropriate management of risk; and
- ensures that the group has sufficient human resources to meet its objectives with the budget.

For TMKI, the board's terms of reference include details of specific matters that are reserved for decision by that board. These include items relating to:

- strategy and management;
- dividends and capital;
- financial reporting controls;
- certain appointments;
- business plan approval and associated capital requirements;
- underwriting;
- reserving;
- aggregate exposures and realistic disaster scenarios;
- risk management policies and procedures; and
- the establishment of any committee of the board and its composition.

The boards of the regulated entities delegate responsibility for particular matters to one or more board committees, the Chairman, Group Chief Executive Officer or otherwise, as it sees fit.

The TMK board has also appointed a number of committees to assist it in discharging its responsibilities.



TMK's governance model sets out the boards' key responsibilities and promotes TMK's core values with the overarching aim of adding value and increasing returns to all stakeholders through knowledgeable underwriting of risks and good understanding of clients' requirements, whilst acting with respect and integrity.

TMK is committed to high standards of corporate governance and believes that the board and committee structure in place supports those requirements and the provision of an adequate flow of information from the business functions into the committees and ultimately up to the regulated and TMK group boards.

B1.2 Key Functions

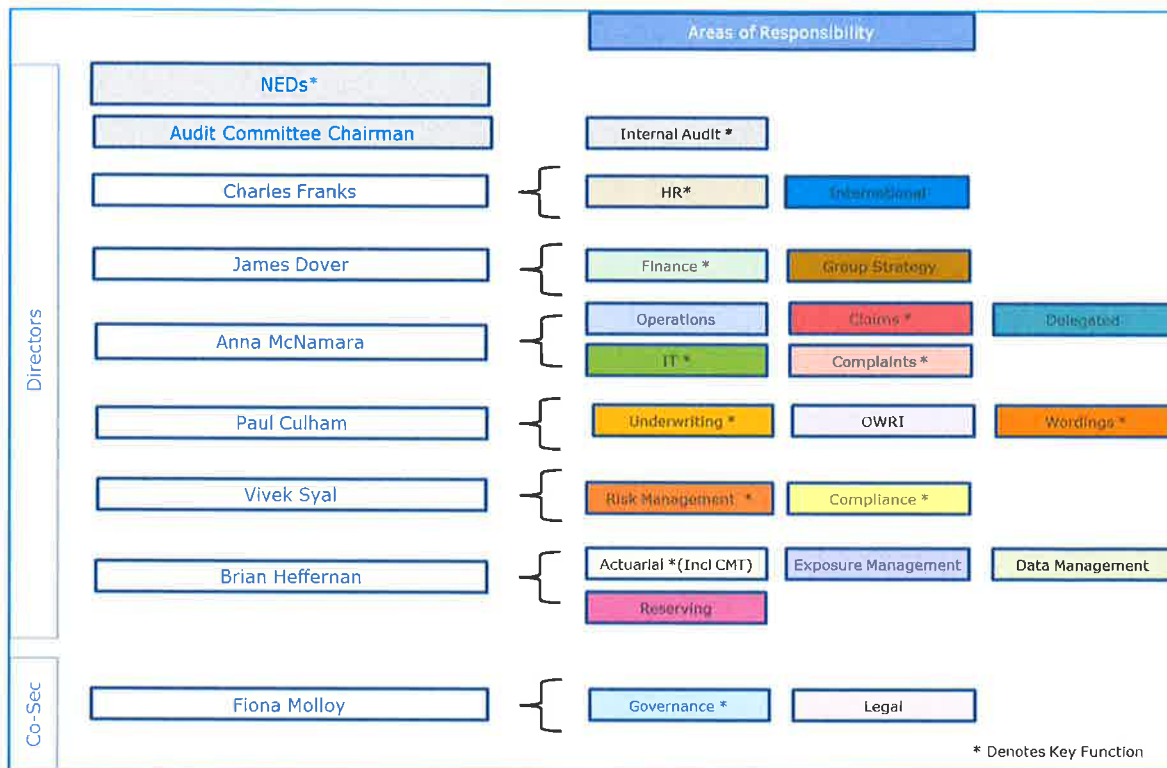
Key functions are those functions whose operation "*if not properly managed and overseen, could, depending on the nature and complexity of the business, potentially lead to significant losses being incurred or to a failure in the ongoing ability of the firm to meet its obligations to policyholders*".

In accordance with the rules in the Conditions Governing Business part of the PRA Rulebook and the European Union's Solvency II Delegated Regulation 2015/35, the following business functions have been designated as key functions: Risk Management, Compliance, Internal Audit, and Actuarial.

Following an internal assessment, TMK has also designated the following as key functions: Underwriting; Claims; Complaints; Finance; Governance; Wordings; IT and Human Resources.

The Non-Executive Directors have also been designated as a key function.

All business functions have a reporting line to the regulated boards as shown in the following diagram:



B1.3 Roles and responsibilities of the Key Functions

Actuarial Function

The Actuarial function coordinates the calculation of the technical provisions as set out in Article 82 of the Solvency II Directive: comparing best estimates against experience; ensuring that methodologies, models and the assumptions underlying the technical provisions are appropriate; calculating the ultimate loss ratios and GAAP technical provisions; assessing uncertainties underlying reserves estimates; and assessing the continued appropriateness and suitability of the standard formula to TMKI's risk business and risk profiles for calculating regulatory capital requirements.

The Actuarial function also supports the development and maintenance of an effective risk management system through supporting the ORSA process; providing the boards and management with information on risk and capital profiles; and assessing appropriateness of reinsurance programmes and underwriting policy.

Risk Management Function

The Risk Management function facilitates the establishment and implementation of the risk strategy, risk policies and risk process; ensuring a consistent approach for identifying, assessing, mitigating, monitoring and reporting material risks; challenging risk management practice; and helping to embed a culture of risk awareness and proactive risk management. In addition, the function assists with the setting of risk appetite limits and reporting against them, providing the boards and management committees with timely reporting on risks at the aggregated level.

The Risk Management function has oversight of TMKI's internal control environment, supporting regular departmental risk assessments, conducting special risk assessments, and providing the boards and management with training on risk matters.

Compliance Function

The Compliance function support the business in managing Regulatory risk through maintaining ongoing awareness of the regulatory environment and using this to advise the business on changes in regulatory direction. It also manages the relationships with both the PRA and the FCA.

The function is split between Advisory and Oversight & Assurance. The Advisory team provide guidance and analysis to the business when interpreting regulations. The Oversight & Assurance team is independent of the Advisory team and monitors

whether existing business processes and practice are being operated in a compliant manner. The function also conducts regular monitoring and oversight of the business to identify areas of potential breaches of regulations.

The function provides the necessary reporting required to the boards and management on Regulatory and Compliance risk exposure.

Internal Audit Function

The Internal Audit function evaluates the appropriateness, adequacy, operation and effectiveness of the system of governance, including the internal control system.

Internal Audit's remit covers review of processes and controls, how these are being adhered to and implemented by all business areas, and the timing and frequency of reports. The function provides reports with findings and recommendations, deadlines for completion and assigned action owners. The function also monitors completion of the agreed actions and reports on these quarterly to the Audit Committee.

The roles of the other designated as Key Functions (detailed in the TMK Governance Map) are as set out in their internal departmental documentation.

B1.4 Authority, resourcing and operational independence of Key Functions

All the designated key functions are provided with the necessary authority, resource and independence they require to effectively fulfil their roles. They each report to the board, either directly or thorough designated board committees. Their reports are standing items on the board and board committees' agenda.

B1.5 Material changes in the system of governance over the reporting period

In the last quarter of 2017, the TMK Group Chief Risk Officer retired and a replacement was appointed. In addition, the TMK Group Chief Operating Officer resigned and a replacement has recently been appointed.

B1.6 Material Risk Takers

In line with the PRA's requirement that firms should implement a "Material Risk Taker" process and identify staff that are able to take material risks and those able to influence material risk-taking, TMK's Nomination and Remuneration Committee has reviewed the criteria (including "consistent materiality thresholds") and designated the following categories of staff as Material Risk Takers:

- board members;
- individuals who "effectively run the business";
- Key Function office holders;
- those who have a material impact on TMK's risk profile, based on role held;
- those who are accountable for 10% or more of TMK's gross net premium or capital at risk;
- Chairman of the Conduct Risk Committee; and
- Chairman of the Underwriting Committee.

B1.7 Remuneration policies and practices

Principles of the remuneration policy

TMK's overall remuneration strategy is based on a robust process for reviewing and aligning all aspects of employees' reward against relevant market data. TMK's practices and procedures also reflect best practice and PRA and FCA requirements.

Specifically, TMK seeks to:

- ensure that the level of employees' total compensation reflects the pay position that the group wants to take relative to the market. For consistently high performers, the total compensation aspiration is set at the upper quartile;
- maintain a risk management culture, which ensures that TMK's employees conduct their affairs in line with regulatory requirements and external stakeholders' interests;

- ensure employees' pay awards are fair, consistent, equitable and transparent;
- ensure that the group does not unintentionally discriminate in any way, and that it strives to eliminate anomalies;
- keep up-to-date with the market by benchmarking and reviewing pay on an annual basis;
- take into account all aspects of compensation and benefits; and
- ensure that the approach to compensation and benefits support its aim of being a family friendly employer.

Remuneration at TMK is based on fixed and variable pay.

Fixed pay

Fixed pay comprises salary, pension and benefits. Salaries are benchmarked annually to ensure that each employee is paid the market rate for the position they fill. Benefits, such as pension allowances, holidays, and medical benefits, vary by role and seniority, supplementing the fixed pay offering.

Variable pay

This is used to reward employees for their contribution to TMK by recognising contributions above the performance expected of their role. There is a bonus scheme in place, which applies to all staff.

In addition, underwriting staff participate in TMK's profit commission scheme.

Both the fixed and variable components of remuneration are considered to be equally important.

B1.8 Individual and collective performance evaluation criteria

In order to rate and calibrate performance, TMK follows a consistent four-tier system of grading, which has been designed for ease of use and to reduce the levels of bureaucracy often connected with performance rating systems.

Managers are expected to base this rating not only on the specific objectives set, but also on a greater understanding of performance against role requirements, such as role profile and job description.

The ratings are finalised and agreed between employee and line manager in advance of the ratings being submitted. The employees' year-end performance rating incorporates an assessment of their adherence to risk and conduct guidelines during the year under review.

B1.9 Supplementary pension scheme for members of the board and/or key function holders

TMKI does not provide supplementary pension or early retirement schemes for members of the board or other Key Function holders.

B1.10 Material transactions with shareholders and those who exercise significant influence during the reporting period

TMKI enters into transactions with other Tokio Marine Group entities in the normal course of business. The most material transactions are the reinsurance cessions to TMNF.

B1.11 Assessment of adequacy of the system of governance

Review of board effectiveness

In line with best practice, an annual review of TMK's board effectiveness is completed. As a matter of course, key areas of focus include: the role and composition of the board; the structure of board meetings; the effectiveness of board standing committees; and the individual performance of directors and the board as a whole, including training requirements.

Other key areas that directors consider include:

- strategy;
- risks;
- culture;

- change management;
- leadership;
- accountability;
- external factors; and
- regulation.

Effectiveness is assessed on a three-year cycle. In two out of three years, an internal process is used to complete a questionnaire-based board effectiveness review. The board considers this review's findings and agrees the actions that should be taken. All actions are tracked to completion.

Every third year, a facilitator is appointed to conduct a review of the board and its committees' effectiveness. This includes interviews with individual directors, review of board and key committees' terms of reference, and review of board papers and minutes. The facilitator will also attend a board and/or committee meeting to observe how they are being conducted. A summary of key findings and actions are then presented at a board meeting for consideration, where appropriate actions are agreed and tracked to completion.

Ongoing Review

There is a standing item on the agenda for each quarterly board meeting entitled "Reflection", the aim of which is to allow time for directors to reflect on the effectiveness of their meetings. Any observations or suggestions for improvement are recorded in the minutes, and agreed actions are tracked to completion.

The combination of these reviews form the basis for the board's assessment of the adequacy of the system of governance and the appropriateness of TMKI's governance to its business and risk profile.

B2 Fit and proper requirements

B2.1 Requirements for skills, knowledge and expertise

TMK takes the fitness and propriety status of all its employees, not just key function holders, very seriously and ensures that all staff are, and continue to be, fit and proper for their respective roles.

All candidates are assessed prior to appointment as part of the recruitment process and on an ongoing basis, through the annual performance review process. Certain events, such as an internal promotion, may also trigger a further review.

When considering employees' fitness and propriety, the following are taken into account:

- competence and capability;
- honesty, integrity and reputation; and
- financial soundness.

TMK will ensure the professional competence, qualifications and suitability of all new employees through its recruitment procedures, which include an assessment by an external investigator.

B2.1 Fitness and propriety assessment process

In assessing a candidate's competence and capability prior to employment, all relevant matters are considered. This includes a review and assessment of:

- the required competencies and capability to fulfil the intended role. This is assessed throughout the recruitment process, particularly through interviews;
- the experience and training required to ensure that these are commensurate for the intended role; and
- whether the candidate's reputation would suit the role they are being considered for, bearing in mind the factors set out within the FCA Handbook's section 2.1.3 on fitness and propriety.

In order to comply with the fitness and propriety requirements, as part of any recruitment process, TMK:

- with the full knowledge and agreement of the candidate, completes civil and criminal checks through the use of a third-party provider;
- checks the veracity of any professional or other qualifications that are relevant to the role applied for;
- ensures that any gaps within the candidate's employment record are accounted for;
- obtains references from the candidate's former employers; and
- considers and reviews any adverse disclosure made by candidates. Full supporting documentation will also be requested.

In determining a candidate's financial soundness, TMK takes into account whether the individual has been subject to any judgement debt or award in the United Kingdom or elsewhere, whether this remains outstanding or was not satisfied within a reasonable period, and whether the individual has made any arrangements with creditors, filed for bankruptcy, had a bankruptcy petition served on them, been adjudged bankrupt or been the subject of a bankruptcy restriction order or any other related matter.

For existing staff, on-going checks are undertaken through the annual performance review process and through regular self-assessment, which is completed by all staff worldwide, including contractors.

On a bi-annual basis, the TMK board considers a verbal report from the Group Chief Executive Officer on the competency of the Approved Persons, following the performance review process. The competency of the executive and non-executive members of the boards is reviewed by the Nomination and Remuneration Committee.

Additionally, all employees are required to ensure that:

- any training to address development needs or gaps is completed;
- they continue to meet the fitness and propriety requirements; and
- they notify TMK of any changes in their circumstances that might have an effect on their fitness and propriety status. Upon receipt of this additional information, consideration will be given to whether they remain fit and proper in accordance with the Fit and Proper policy and a decision will be made on whether any further action is required.

Any non-disclosure of relevant information is taken seriously.

B3 Risk management system, including the own risk and solvency assessment

B3.1 Implementation of the risk management system

The Risk Management function is organised at the TMK group level to support the business in achieving its strategic objectives through appropriately managing risk taking within the business.

TMK's risk management system is supported by a comprehensive, enterprise-wide Risk Management Framework (RMF) and a suite of risk management policies, which are updated and approved on an annual basis. The RMF details TMK's approach to categorising, managing and reporting current and future risks faced by the business. In managing its risk exposures, TMK seeks to balance the risks and opportunities associated with the business strategy and objectives. The Risk Management Team (RMT) reviews and updates the RMF annually, or more frequently if there are major changes in the business' risk profile that warrants this. It is reviewed and approved by the Risk & Compliance Committee (RCC), a sub-committee of the board.

The RMF is supported by a comprehensive RMT plan of activities for each year. The Risk Management plan takes a risk-based approach to risk management, contains key areas of focus for the coming year, covering workstreams and resource allocation.

As a business, TMK is exposed to many different areas of risk which are categorised within the TMK Risk Universe. The Risk Universe is defined as 'the complete view of all possible types of risk that the firm may face, reflecting the risk profile of the business'. This includes risks which could both positively or negatively impact the business.

The Risk Universe underpins TMK's Risk Appetite Framework (RAF), which sets out the parameters for risk taking, laying out the agreed appetite or tolerance for each area of risk the business is exposed to. Following an annual update made by the RMT, which feeds in the outcomes of the business planning process, the RAF is approved by the RCC each year.

Risks from the Risk Universe are assessed for materiality and included in the Risk Register for monitoring and management. The Risk Register is the source of regular risk reporting to the Executive Risk Committee (ERC), the RCC and the Board. This allows a direct flow of risk information from the Risk Universe to the RMT's quarterly reporting process, thus providing a joined-up and overarching view of risk for senior management and the business.

B3.2 Integration of the risk management system into the decision-making processes

As discussed in section B3.1, TMK's RMF is supported by a RAF document, setting out the approach to setting, measuring and managing risk appetite. The RAF ensures that risk taking is aligned to the business strategy by managing risks according to a set of risk preferences and tolerances. These are strategic choices taken by the business to deliver the best result to its stakeholders. These preferences change over time as the strategy develops and adapts to, or capitalises on, market changes.

In addition, risk management policies are in place for each Solvency II risk category. These are owned by the business and functional areas and are updated annually, in line with the processes detailed within the RMF. These policies support the business in carrying out their risk management responsibilities and encourage risk management and ownership in the First Line, as per the 3 Lines of Defence model, which TMK adopts.

Risk reporting is a regular, continuous and important process for TMK as it builds alignment and transparency of risk information between the business, management and the executive team. The risk management system and processes facilitate this reporting throughout the year, allowing the board and relevant committees to review and challenge risk information and make informed decisions about the changing risk profile of the business. Specifically:

- The RMT report on a quarterly basis to the ERC and RCC on risk management matters via the ORSA Dashboard. This dashboard provides information on: movements in the profile of top risks and Emerging risks over the quarter; updates on progress of management actions for these top risks; an incident and near-miss summary and the latest position for a suite of detailed risk metrics, which track against the business' stated risk appetite as set out in the RAF. Details on the ORSA (both the quarterly ORSA dashboards and the annual ORSA report) are included in Section B3.3.
- In addition, the RMT reports to the ERC on a monthly basis on specific, ad-hoc topics, such as the results of special risk assessments (SRAs) or key information regarding risk aggregations and concentrations. SRAs are undertaken on selected TMK strategic initiatives, particular areas of risk for the business or to assess the impact of external changes. Topics are proposed by the RMT and approved by the ERC. In addition, the ERC or RCC can request additional SRAs throughout the year.
- Underwriting risk (as the largest risk which the business is exposed to) is assessed through a biannual Key Insurance Risk (KIR) report, which monitors the current aggregated exposures to a selection of key natural catastrophe events and large losses. The KIR report provides commentary on the way the outward reinsurance would respond to certain losses, and flags any key issues surrounding underwriting risk, which the RMT require to be discussed at the RCC.
- Results of the annual stress and scenario testing exercise contribute to the assessment and reporting of both individual and aggregated risks and their potential impact on the profitability and solvency of the business. Further detail on this process is included in Section B3.3.
- Regular Emerging risk analysis is undertaken to examine individual risks and aggregations of potential future threats and opportunities, both internal and external to the business.
    - The RMT maintain an Emerging risks log, which drives the updates to the Emerging risk profile section of the ORSA Dashboard. New Emerging risks are identified via internal discussions and using the PRA's and other market sources.
    - The RMT assess individual risks and consider the ways in which they are likely to aggregate within the current risk profile of the business.
    - Updates on changes to Emerging risks are included in the quarterly ORSA Dashboards to ensure that the ORSA process fully reflects the business' risk profile.

B3.3 TMKI's own risk and solvency assessment (ORSA) process

Governance and steering of the ORSA process

The board leads and steers the process for delivering the TMK ORSA. The ORSA process is documented in the TMK ORSA policy. This policy sets out the board's overarching guidance on the ORSA process, including reporting requirements, to ensure that regulatory and business requirements are continuously met. The goal of the policy is to assist the board in implementing processes to demonstrate the link between business strategy, risk appetite, risk profile and solvency needs. The ORSA policy is reviewed and re-approved on an annual basis by the board.

The ORSA process operates continuously throughout the year and is supported by several key elements, detailed below, to provide the board and management with a comprehensive assessment of risk, strategy and capital, informing and supporting business decisions on an ongoing basis. The board reviews, challenges and approves the findings of the ORSA process, through the quarterly ORSA Dashboards and the annual ORSA Report.

The annual ORSA report is reviewed and challenged by the ERC and RCC. Once the RCC is satisfied the assessment is accurate and provides information required for capital allocation and strategic planning purposes, the report is recommended for approval to the board and submitted to the PRA in Q1 annually.

The TMK Group Internal Audit (GIA) function reviews the ORSA Policy, process and annual report as part of a risk-based plan of activity.

Triggers for ORSA reassessment

A significant change to TMKI's risk profile will trigger an ad-hoc re-run of the ORSA process outside its regular cycle. A significant change is defined to be a movement of 15% or more in the modelled Economic Capital Requirement over a quarter. Other events, which will trigger a rerun of the ORSA process outside its regular cycle include:

- failure in underlying controls or risk assessment processes leading to an incorrect assessment of capital requirements;
- major market loss;
- major change in the group business plan; or
- failure of counterparties or reinsurers, where there is significant exposure.

ORSA Dashboard

The ORSA Dashboard contains, amongst other things:

- the output of risk and control identification, assessment, mitigation and monitoring processes established by the RMF.
- updates on all key risks faced by the business. This includes risks included within the Economic Capital Requirement calculation as well as non-modelled risks, such as Group, Reputational and Strategic risk, ensuring the Dashboard reflects the risk profile of the business.
- updates on changes to Emerging risks during the quarter, including new risks. The RMT facilitates TMK's Emerging risk process, helping the business to identify various sources of current and potential risks, both internal and external.
- Risk appetite information, which is consolidated using risk metrics to track performance of the most significant risks against risk appetite over time. These are reported to the ERC and the RCC on monthly and quarterly basis, respectively.
- Updates on incidents and near misses which have occurred throughout the quarter.

The Dashboard is reviewed and challenged by the ERC and the RCC.

Forward-looking assessment of risk and capital

In line with Solvency II requirements, TMK's ORSA process facilitates a forward-looking assessment of risk and capital. The output of this assessment is included in the annual ORSA report compiled by the RMT. This report is based on the quarterly ORSA Dashboard, the outputs of each stage of the ORSA process, and supplementary information from across the business (including most critically, the business planning process and the associated projected capital requirements). Forward looking activities in the annual report include:

- the RMT holding discussions with the Group Chief Underwriting Officer to identify growth targets, reinsurance trends and assumptions for rating levels for the short to medium term;
- the RMT meeting with senior management to gain their strategic views for the 3-year planning period;
- the Finance and Actuarial functions drawing together planning assumptions around underwriting, investment income and expenses and preparing balance sheets, profit and loss projections and the resulting capital and solvency position of the business for the next three years;
- the RMT reviewing the outputs of the forward looking assessment of risk and capital, whilst considering the overall business strategy. Assessment of whether the risk and capital amounts required to implement the business strategy for the next 3 years remain within the agreed RAF preferences, risk tolerances and metrics and escalation of concerns to the ERC and RCC;
- the RMT assessing management actions in the event of adverse circumstances, such as lack of continued capital support;
- the ERC reviewing the make-up of Own Funds between Basic Own Funds and Ancillary Own Funds; and
- the board signing-off the 3-year plans, reviewing the risk and capital projections within the ORSA.

Stress and scenario testing process

Stress and scenario testing (SST) is a core part of TMK's RMF and allows TMK to better understand its business by assessing its ability to meet solvency and liquidity requirements under stressed conditions. The SST exercise is undertaken at the same time as business planning, which allows the results of the exercise to be considered alongside any changes to business strategy or risk profile.

TMK's approach to SST is set out across three pillars, as follows:

1. Extreme event scenarios test the solvency, capital adequacy and liquidity of the business. Tests are plausible but extreme events. This requires the RMT to work closely with various departments in the business to confirm the appropriateness of the events and to help identify pre and post scenario management actions, given changes in risk profile resulting from the scenario. These scenarios:
    - allow the business to understand the type of extreme events that could occur that would materially erode capital;
    - test the output of capital assessment and the liquidity position of the business under stressed conditions;
    - identify areas where there may be aggregations of losses; and
    - test the viability of new strategic initiatives.
2. Reverse stress tests are used to help the business to understand what could cause the unviability of the business model in the short term. The business model is understood to be unviable at the point "at which the market loses confidence, which results in the firm no longer being able to carry out its business activities" (source: the PRA). This can be well before financial resources are exhausted, for example from a major accounting impropriety, identification of collusion or another large impact to the TMK brand and subsequent loss of confidence from the market/regulator. This requires the RMT to work closely with various departments in the business to confirm the appropriateness of the events and to help identify pre and post scenario management actions. These tests:
    - allow the business to understand the most likely scenarios that could render the business model unviable; and

- support the capital modelling process.

3. Sensitivity testing of the business plan stresses various key parameters to assess the impacts of these adjustments on profitability. These tests:
    - allow for improved understanding of the risks surrounding the business plan; and
    - highlight future earnings at risk resulting from strategic decisions.

The RMT leads the annual SST exercise, with input from the business. The list of stress and scenario tests is approved by the ERC and RCC annually, before the exercise is undertaken in the third quarter.

Scenarios cover all categories of risk considered by TMK, with the majority focusing on multiple risk categories, for example, an Insurance loss followed by a Credit loss coupled with an Operational risk event materialising in the same scenario. The outcome of the exercise is included in an annual report, outlining the key findings including management actions (where appropriate), reported to the ERC and RCC.

The identified management actions are made up of actions which would be undertaken if the scenario occurred, and actions to be undertaken pre-scenario. The pre-scenario management actions have assigned owners and a timeline for implementation; these are subsequently tracked through the quarterly ORSA process. The results of the exercise are also included in the annual ORSA report, with selected scenarios rolled forward on a 1-3 year basis to assess the impact on capital and solvency over the medium term.

TMKI capital

TMKI has adopted the Standard Formula (SF) approach to calculating its SCR. As such, no Undertaking Specific Parameters are utilised within this calculation. The SCR is calculated by the Finance team and reviewed by the SII Committee and the board. To ensure that the SF SCR is appropriate for the risks faced by TMKI, an assessment of appropriateness is undertaken annually by the Internal Model Validation team, looking at the assumptions underlying the SF versus the risk profile of TMKI, with key differences documented in the annual ORSA report. The duly-validated SCR numbers are reviewed and signed off by the board annually.

In regard to economic capital, detailed capital assessments and allocations are prepared by the Actuarial function. These are presented to, and discussed with senior management. Outputs are included in the quarterly ORSA Dashboard, the annual stress and scenario testing exercise and the annual ORSA Report.

B3.4 Integration of the ORSA process into TMKI's decision-making processes

As noted above, the RMT reports the outputs of the quarterly ORSA processes in the form of an ORSA Dashboard to the ERC and the RCC. The Dashboard contains qualitative and quantitative information on all risk categories TMK considers, providing a comprehensive view of TMK's risk profile over the year. The risk profile analysis is supported by a suite of risk metrics, used to track performance of the most significant risks against TMK's risk appetite and preferences.

The annual ORSA report is reviewed and challenged by the ERC, the RCC and the board before its submission to the regulator.

The contents of the quarterly and annual ORSA are a key source of information for senior management. During 2017, this information contributed to decisions on business planning and pricing by providing analysis on TMK's evolving risk appetite and preferences, the results of quarterly and special risk assessments, stress and scenario testing and the outcome of other risk monitoring activities, for example, control effectiveness monitoring over the year.

The principal uses of the ORSA are as follows:

- assessing the level of capital available to meet TMK's current business requirements;
- determining the capital required to meet the company's growth and diversification intentions;
- as a key input to TMK's capital contingency planning;
- as a key input to TMK's business planning and forecasting process;

- determining whether the risk appetite of the business remains appropriate;
- identifying and assessing risks that exceed TMK's risk appetite, and, if required, ensuring that appropriate remedial action is taken;
- informing the group's reinsurance strategy; and
- providing assurance to stakeholders that appropriate risk management and capital planning procedures are in place across the group.

As part of the ORSA process, the RMT independently challenge the three year business plans, analysing risks to and from these plans and the associated capital requirements. This forms part of regular updates to the ERC, RCC and the board throughout the year.

The RMT prepares the annual TMK ORSA report based on quarterly ORSA Dashboard data, the outputs of each stage of the ORSA process and supplementary information from across the business. This is reviewed and challenged by the ERC and RCC.

Once the RCC is satisfied that the assessment is accurate and provides information required for capital allocation and strategic planning purposes, the report is recommended for approval by the board and submitted to the PRA in Q1 annually.

TMK's Group Internal Audit Function reviews the ORSA Policy, process and Report as part of a risk-based plan of activity.

B3.5 Use of the ORSA to determine TMKI's solvency needs – interaction between capital and risk management

As noted in the previous sections, the ORSA Dashboard provides an update on the business risk profile on a quarterly basis. Changes to risk and capital profiles over the quarter are highlighted with any necessary changes to strategy (for example, with regards to outward reinsurance) also noted.

The Group Chief Actuary provides the ERC and the RCC with quarterly capital updates, which detail the latest regulatory and economic capital calculations and the amount of Own Funds available to the business. These two committees review the capital positions against the business and risk profiles, and make appropriate recommendations to the board.

Metrics on capital are regularly reported to the ERC and the RCC through the quarterly ORSA Dashboard. This includes metrics used to track the level of required economic capital compared to the capital held and the agreed solvency margins.

B4 Internal control system

B4.1 Description of the internal control system

TMK's internal control system comprises a combination of activities carried out to eliminate or reduce the likelihood of risks materialising and impacting the effective execution of its business strategy and the achievement of its objectives.

Activities include control management undertaken by the business, independent reviews and reporting undertaken by the both the RMT and the Compliance team and the independent review and assurance activities undertaken by GIA.

All TMK departments are responsible for proactively managing their control environment. Each department has in place an Internal Control Framework (ICF) document, capturing the most material controls they rely upon to perform core activities, fulfil departmental objectives and mitigate the risks captured on the Risk Register. These ICF documents are owned by the business and updated whenever there are changes in departmental processes.

Departmental ICFs are independently reviewed by the RMT annually, using standard control rating scales to assess the design and operational effectiveness of each control. Individual control scores, together with the RMT's judgement on the robustness of the department's control environment, are aggregated to provide an overall Red-Amber-Green (RAG) status.

Separately, heads of department self-attest to the Operations Committee (OC) or the Underwriting Committee (UC) as to the status of their control environment on a regular basis. Departments provide these committees with updates on controls rated average or poor, attest how controls have performed during the period and escalate issues of concern. Where control deficiencies are identified in the self-attestations, management actions are clearly identified, outlining the approach to be

taken to remediate controls to good. The committees challenge the content of the attestations to gain a comprehensive picture of the controls environment in each department.

The frequency of the self-attestation is driven by the RMT's overall RAG rating assigned annually to each department. Departments with an Amber/Red overall RAG rating are expected to self-attest quarterly, while those with an overall Green status are expected to do so bi-annually.

The results of these assessments are reported to the ERC and the RCC throughout the year as part of the quarterly ORSA Dashboard.

Incidents and near misses

A comprehensive incident and near-miss process is in place to ensure that events that have the potential to disrupt TMK's operations are captured and recorded.

Active management of incidents is aided by an on-line Incident and Near Miss Portal, which is accessible to all TMK staff, including international offices. The RMT, Compliance and Information Security teams are notified as soon as an incident is logged, allowing for real-time management and escalation of issues. Analysis of incidents and near misses is also undertaken on a monthly and quarterly basis to identify:

- common root causes of incidents that prevent departments from operating in an efficient manner;
- control weaknesses, leading to improvement plans; and
- trend analysis on the types of incidents and near-misses experienced by the business.

This analysis is included in monthly reporting to senior management and quarterly to the OC, ERC and the RCC through the ORSA Dashboard, ensuring that material control weaknesses and trends are understood and addressed, where appropriate.

B4.2 How the Compliance function is implemented

The Compliance team seeks to ensure TMK builds and maintains trust with its regulators by adhering to good practice and building and embedding a strong compliance culture.

The Compliance function is organised at the TMK level to support appropriate risk taking by the business and proactive management of Regulatory risk. Within the Compliance function are two sub-teams, Advisory and Oversight and Assurance, as well as staff outside these sub-teams who report to the Head of Compliance.

There are seven key areas in which Compliance operates:

- Advisory;
- Horizon Scanning;
- Incident Management;
- Regulatory Relationship Management;
- Compliance Training and Education;
- Reporting and Compliance Framework; and
- Oversight and Assurance.

The Compliance function provides expert advice regarding the identification and management of Regulatory and Compliance risk to the business, management and the board of each regulated entity within TMK. Its purpose is to provide independent and objective oversight and assurance to the relevant board, RCC and management team regarding the effectiveness or otherwise of systems and controls designed to mitigate and manage Regulatory and Compliance risk.

Area	Responsibilities of the Compliance function

Advisory	• Actively engaging with the business to identify and advise on regulatory matters, whether internally or externally generated, to mitigate Regulatory risk whilst supporting business objectives
	• Proactive involvement in new strategic initiatives to provide guidance on regulatory matters
	  ◦ All TMK staff are encouraged to promptly seek Compliance team's help with obtaining, interpreting or implementing regulation
	  ◦ Additionally, there are certain circumstances where Compliance must be engaged for review and approval. Understanding and interpreting regulatory expectations will help TMK meet these expectations.
	• Advising the business teams on operating principles, instructions and guidance to manage and mitigate regulatory and financial crime risk
	• Setting the standards by which Regulatory risks are managed

Horizon Scanning	• Monitoring projected changes and impact to TMK of revisions to relevant legislation and regulation, and plans to introduce new legislations and regulations • Assessing and reporting on potential impacts to TMK and proposing amendments to TMK's operations to meet with changes • Identifying and evaluating Compliance risk related to TMK's strategic plans and business transactions • Regularly reviewing sources of emerging Regulatory risk, maintaining a record of this within the horizon scanning log and noting any potential impact and action being taken/communicated to the business
Incident Management	• Coordinating the management of Regulatory and Financial Crime incidents and facilitating liaison between all stakeholders involved to bring to satisfactory conclusion • Advising on appropriate remedial action for the business to take • Undertaking incident root cause analysis as required
Regulatory Relationship Management	• Acting as the primary contact point between TMK, group companies and their respective regulators and other relevant authorities (including law enforcement agencies) to facilitate and assist with the proactive management of those relationships • Acting as a portal for routine communication and contact between TMK and the external regulatory community (e.g. UK regulators and regulators in other countries as necessary), and managing TMK's response to information requests (excluding routine reporting), special notifications and involvement in meetings with the regulators in a note-taking and support capacity • Assuming primary responsibility for interactions with the FCA and PRA and ensuring that relevant interactions with regulators are recorded in Compliance's records, including notes of any relevant meeting and exchange of correspondence relating to regulatory matters
Compliance Risk Training and Education	• Supporting the business in complying with regulatory requirements, including providing direction, education and formal training on issues within Compliance's remit • Managing the content of the Compliance and Financial Crime training modules • Supporting the Approved Persons in their appointment process and ongoing training needs
Reporting and Compliance Framework	• Reporting on Regulatory and Financial Crime matters to the board level and other relevant stakeholders • Managing external regulatory reporting • Oversight of the Compliance Framework, which includes Compliance Function planning, maintenance of the ICF, risk register, and ensuring that policies and procedures are in place • Reporting on progress against the Compliance Plan to the RCC on a quarterly basis
Oversight and Assurance	• Developing and implementing a risk-based Compliance Oversight and Assurance Plan across in-scope areas of the business • Reporting on results of any risk based issues to the board, board committees and senior management • Reporting and agreeing the findings of its oversight and assurance activities with local management, and monitoring implementation of agreed actions • Undertake any special investigations/projects required in response to demands by a regulator, serious policy or control breaches, or as requested by executive management/board.

B5 Internal Audit function

B5.1 How the Internal Audit function is implemented

The Internal Audit department is organised at the TMK level and provides independent, objective assurance and consulting services designed to add value and improve TMK's operations.

Internal Audit's mission is to enhance and protect organisational value by providing risk-based and objective assurance, advice, and insight. Internal Audit helps TMK accomplish its objectives by bringing a systematic, disciplined approach to evaluate and improve the effectiveness of governance, risk management and control processes.

The scope of Internal Audit's activities encompass, but is not limited to, objective examinations of evidence for the purpose of providing independent assessments to the Audit Committee, management, and outside parties on the adequacy and effectiveness of governance, risk management, and control processes for TMK.

Tokio Marine Holdings issues an Annual Policy for Internal Audit, which sets out the key objectives for group Internal Audit functions and identifies a number of key focus areas that must be addressed in the audit cycle.

The Internal Audit department is governed by an Internal Audit Charter, which sets out the function's role, mandate and authority, and includes independence and objectivity criteria. In addition, Internal Audit department adheres to the mandatory elements of The Institute of Internal Auditors' International Professional Practices Framework, including the Core Principles for the Professional Practice of Internal Auditing, the Code of Ethics, the International Standards for the Professional Practice of Internal Auditing, and the Definition of Internal Auditing.

The Head of Internal Audit (HIA) reports periodically to senior management and the Audit Committee regarding the department's conformance to the Code of Ethics and the Standards.

B5.2 Independence of the Internal Audit function

The HIA ensures that the department remains free from all conditions that threaten the ability of internal auditors to carry out their responsibilities in an unbiased manner, including matters of audit selection, scope, procedures, frequency, timing, and report content. If the HIA determines that independence or objectivity may be impaired in fact or appearance, the details of impairment will be disclosed to appropriate parties.

Internal auditors have no direct operational responsibility or authority over any of the activities audited. Accordingly, internal auditors do not implement internal controls, develop procedures, install systems, prepare records or engage in any other activity that may impair their judgment, including:

- assessing specific operations for which they had responsibility within the previous year;
- performing any operational duties for TMK or its affiliates;
- initiating or approving transactions external to the Internal Audit department; or
- directing the activities of any TMK employee not employed by the Internal Audit department, except to the extent that such employees have been appropriately assigned to auditing teams or to otherwise assist internal auditors.

Where the HIA has or is expected to have roles and/or responsibilities that fall outside of internal auditing, safeguards are established to limit impairments to independence or objectivity. Internal auditors also:

- disclose any impairment of independence or objectivity, in fact or appearance, to appropriate parties;
- exhibit professional objectivity in gathering, evaluating, and communicating information about the activity or process being examined;
- make balanced assessments of all available and relevant facts and circumstances; and
- take necessary precautions to avoid being unduly influenced by their own interests or by others in forming judgments.

The HIA confirms to the Audit Committee, at least annually, the organisational independence of the Internal Audit department. The HIA will disclose to the Audit Committee any interference and related implications in determining the scope of internal auditing, performing work, and/or communicating results.

B6 Actuarial function

B6.1 How the Actuarial function is implemented

The Actuarial Function is organised at the TMK level and it comprises of the following technical teams: the Actuarial Reserving Team, the Capital Modelling Team, and the Pricing and Analytics Team.

In addition to their day-to-day responsibilities, the teams are also responsible for, or contribute to, the following high-level areas as laid out in Article 48 of the Solvency II Directive:

- technical provisions;
- own risk and solvency assessment; and
- opinions on underwriting policy and reinsurance arrangements.

All the above technical teams report to the Group Chief Actuary, who in turn reports to the Group Chief Financial Officer.

The Group Chief Actuary has overall responsibility for oversight of the Actuarial Function and for ensuring that the processes are in compliance with relevant regulatory and actuarial standards.

The TMKI Chief Actuary, who reports to the Group Chief Actuary, delivers TMKI's annual Actuarial Function Report and opinions on technical provisions, the underwriting policy and reinsurance arrangements to the board.

Both the Group Chief Actuary and TMKI Chief Actuary hold Chief Actuary Practising Certificates issued by the Institute and Faculty of Actuaries and are Approved Persons under the Senior Insurance Managers Regime.

B7 Outsourcing

B7.1 TMK's outsourcing policy

TMK's outsourcing of certain business tasks or processes to third-party suppliers or service providers is guided by the Third Party Contract Policy (including Outsourcing). This policy provides guidance on how reviews and approvals of outsourcing arrangements are performed in a controlled manner and that TMK's outsource partners provide an effective level of service, not unduly impacting any of TMK's own systems or controls.

In order to maintain effective control over outsourced functions (including those which are sub-outsourced or outsourced to other companies within the TMK Group) and to adequately manage the associated risk, TMK ensures that:

- adequate review and assessment is carried out of the impact of a third-party contract on TMK's risk profile, as well as contingency planning in the event of an outage or service failure by the service provider.
- the supplier or service provider has the ability, capability and legal authority to meet (or exceed) TMK's commercial and business requirements and, as far as it is aware, is free of conflicts of interest relevant to the potential outsourcing arrangement.
- the service provider is financially sound, professionally competent, appropriately experienced and has in place adequate insurance cover to meet its contractual obligations.
- contract terms meet TMK's legal and regulatory requirements.
- written agreements are in place for all outsourcing arrangements, which govern the relationship with the service provider, setting out the duties and responsibilities of both parties and that these are signed-off by the authorised signatories of the parties.
- each material contract is approved by a board (or by a committee designated by the board) and owned by a Business Sponsor supported by a Contract Monitor.
- non-material contracts are owned by a Business Sponsor and supported by a Contract Monitor.
- procedures are in place to ensure the safety and confidentiality of TMK's and its clients' assets and information.
- TMK has a clear and documented understanding of the functions to be outsourced.

TMK's Third-party Contract procedures include processes and appropriate controls to meet the above requirements, in addition to details of the relevant review and sign-off responsibilities. These procedures ensure that any outsourcing arrangement does not impair TMK's systems of governance or increase the level of Operational risk.

Third-party contracts are categorised into "material" and "non-material" contracts. A risk-based approach is adopted in determining whether a contract is material or non-material, taking into account both the likely business impacts and the mitigation in place.

All material contracts are subject to the full Solvency II outsourcing requirements and the appropriate procedures (e.g. due diligence checks), while non-material contracts are those deemed not critical to TMK's business i.e. a service failure could not result in significant disruption to the business operations. However, non-material contracts are subject to TMK's own minimum requirements for legal and commercial sign-off.

The following functions are not considered critical or important for the purpose of determining materiality:

- provision of advisory and other services, which do not form part of the relevant services and activities of TMK, including the provision of legal advice, training of personnel, billing services and the security of premises and personnel.
- purchase of standardised services, including market information services and the provision of price feeds.

B7.2 Material outsourcing arrangements

The current material outsourcing providers are:

Name of supplier	Service received	Jurisdiction located in
AON Limited (ReMetrica)	Modelling platform	London , UK
Fineos	Claims management system	London, UK
Blackrock	Risk management service	New York, USA
Blackrock	Discretionary Investment Management Service Investment accounting system	London, UK
SD Worx (formerly Ceridian)	HR + Payroll services	Reading, UK
Mitsubishi	Investment managers	London, UK
Moore Stephens	Pricing models	London, UK
NTT Data UK	Application development and support services	London, UK
NTT Europe	Provisional/Support of global telecoms network (voice and data) to all TMKI offices	London, UK
RMS	Property Catastrophe Modelling	California, USA
Sungard	Disaster Recovery Services	Hounslow, UK
Xchanging	Claims services	London, UK
Xuber (Genius)	Genius (underwriting system) software functionality Genius support and maintenance services	London, UK

B8 Any other information

There is no additional information which should be disclosed.

C Risk profile

Summary of risk profile

TMKI's principal activities are the underwriting of commercial marine cargo, property and liability insurance business in the United Kingdom and in Europe, through branch offices in Belgium, France, Germany, Netherlands and Spain and agencies in continental Europe. Although other exposures in terms of insured perils and locations exist, these are small in comparison.

TMKI's business model remains consistent with specialist underwriters providing a wide variety of products tailored to our clients' changing risk profile. This is supported by a comprehensive, enterprise-wide framework for the management of risk across the company.

TMKI focuses largely on shorter-tail lines of insurance where the business knows that reliable assessment of a loss can be relatively quickly determined, and so the company is able to make more immediate estimation of the extent of the loss to expect.

TMKI is substantially exposed to losses from man-made and catastrophe property damage events-related business.

It is TMKI's policy to confine its exposure to risk primarily within its core areas of expertise: the underwriting of large commercial insurance and reinsurance risks. This approach means that TMKI is at the cautious end of the spectrum in all areas of financial risk management, such as investment management. This allows TMKI to protect the capital on its balance sheet and focus its risk appetite on underwriting.

The Standard Formula SCR risk profile as at 31 December 2017 is as shown below:

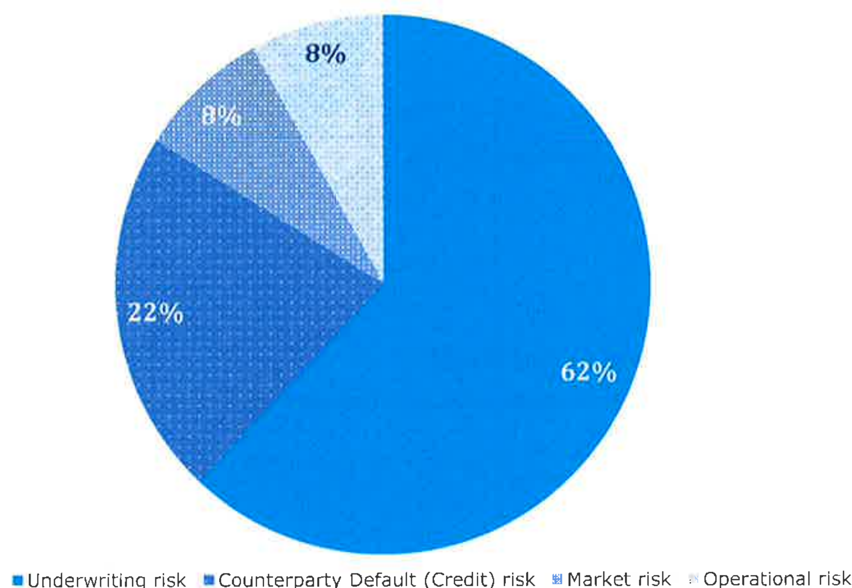


Chart 1: *Risk categories' contribution to the overall SCR (%)*

Given that insurance is TMKI's business, understandably, underwriting risk constituted approximately 60% of its SCR. The remaining contributions were from risks which are tolerated in order to pursue the overall strategy.

Counterparty Default Credit risk was approximately 22% of the SCR. The remainder was made up of Market risk, which is conservatively managed in line with TMK's cautious investment strategy, and constituted 8% of the total SCR. Operational risk, which constituted 8% of the SCR, is tolerated and mitigated wherever possible.

Underwriting risk is mitigated through extensive use of outwards reinsurance (35% of gross written premium, net of acquisition costs, is ceded), which is a key driver of the relatively high Counterparty Default Credit risk. This reinsured business includes risks ceded under the DAMP treaty in which some business with major Japanese clients is 100% reinsured to TMNF.

C1 Underwriting risk

This is the risk arising from fluctuations in the frequency and severity of financial losses incurred as a result of the acceptance of the insurance portfolio of business.

As highlighted above, as at 31 December 2017, underwriting risk constituted approximately 60% of TMKI's SCR.

C1.1 Key underwriting risks

Property and Engineering risks drive the underwriting risk, split by line of business, with Marine, Liability, Personal Accident and small amounts of other coverage making up the remainder.

Property is broken down into four areas: non-Japanese mid-corporate retail business in the UK and France; non-Japanese large corporate business; real estate (property owners) business; and Japanese commercial accounts. The other portfolios are not split down into a similar level of granularity, but they do include groupings into Japanese and non-Japanese exposures.

Liability is a split of both general liability and employers' liability risks, with a greater proportion of the book centred on general liability risks in the sport, leisure and entertainment, and retail areas. Marine is split across a variety of exposures; however, cargo and freight liability are the main drivers of the book.

C1.2 Underwriting risk assessment and mitigation

Insurance risk is managed by agreeing TMKI's appetite for these risks annually as part of the business planning process, which sets out the targets for volumes, pricing, line sizes and retention by class of business. Volume and price performance are monitored against the business plan monthly, and against all the components of the insurance result and risk appetite quarterly. Catastrophe modelling software is used to model maximum probable losses (PMLs) from the catastrophe exposed business.

Use of outward reinsurance as the main underwriting risk mitigation technique

TMKI's outward reinsurance arrangements serve to limit its overall risk exposure, as well as reduce the volatility of its claims to enhance underwriting performance.

The outwards reinsurance program in place is reviewed by the Group Chief Underwriting Officer in conjunction with the Head of Outward Reinsurance and Lead Underwriter in each division on an annual basis for appropriateness, whilst considering the effectiveness of the outwards reinsurance programme over the past years of claims experience, as well as the projected business plan and associated risk profile of the company over the next year.

C1.3 Underwriting risk sensitivity and concentrations

Maximum line sizes exist in US dollars, euros and sterling. GBP line sizes are quoted below, other than for Marine business.

As noted previously, the Property book makes up over half of the overall underwriting risk and contains the majority of exposures from large fire risk and natural catastrophe exposures. The portfolio has a maximum line size of £300 million for Japanese corporate business, £75.9 million (on a PML basis) for Construction and Engineering business, £125 million for Non-Japanese Corporate business, and £200 million for Property Owners business. These are reinsured down on a per risk basis to a net exposure of £5 million.

For a small selection of the Tokio Marine Group's multinational clients, TMKI offers larger line sizes than these, and they are substantially reinsured back to TMNF. This is common practice for overseas subsidiaries of multinational groups.

Other maximum line sizes are £50 million for Liability, $85 million for Japanese Marine and $45 million for Non-Japanese Marine. These are reinsured down on a per risk basis to a net exposure of £1 million for Liability and $5 million for Marine. In addition, Medical Expense and Assistance insurance is underwritten on a PML basis for Japanese clients with maximum sums insured of £20 million and £10 million respectively.

TMKI is exposed to substantial fire losses from a variety of risks on its books. One of the largest scenarios assessed quarterly is that of a 200 metre radius accumulation of risks in the same postcode. The largest single scenario on a net basis was approximately 26% to 30% of TMKI's SCR.

The property portfolio is the main driver of TMKI's natural catastrophe exposures. The largest standalone natural catastrophe perils are losses from EU windstorm, EU earthquake, North American earthquake, North American windstorm and UK flood. At the 1-in-200 year return period, the net exposure to these perils range between 17% (EU EQ) to 38% (for EU WS) of TMKI's ECR, on a net pre-cat XL basis. With the use of the Cat XL programme, TMKI's exposure is limited to a loss of £7.5 million for the Property Division. TMKI experienced some hurricane losses from the Q3 2017 events, but these were not significant.

TMKI carries out stress and scenario testing as part of its ORSA process, which include stress testing for the most material underwriting risks as the key driver of its SCR. For the 2018 ORSA, the solvency position as at 31 December 2017 was recalculated following adverse stresses on underwriting risk at various return periods, including those in excess of the 1-in-200 years level where regulatory capital is set for the most material underwriting risks. A reverse stress test was also undertaken, looking at a severe run of natural catastrophe events, which was deemed to be at over a 1-in-1,000 year return period.

The results of the analysis showed that the most material impact was as expected from the reverse stress test, and it amounted to a loss of approximately 34% of carried capital. The impact from the other underwriting risk stresses, which surrounded the key risks and exposures for the company, were losses of a third of carried capital or less.

The analysis indicated that none of the scenarios considered would breach the SCR and therefore TMKI's underwriting risk profile was assessed to be resilient to withstand severe shocks and is within the board's risk appetite. It was noted that the extensive outwards reinsurance program in place effectively mitigates many scenarios for underwriting losses.

As noted in section B3.3, a set of sensitivity tests are undertaken within the SST exercise to assess how the business plan responds to changes in some of its key parameters (e.g. assumed premium volume and rates, projected recoveries and changes in loss ratios).

Reserving risk

This is the risk of loss arising from claims reserves already in the balance sheet being understated, i.e. the risk that reserves are inadequate due to the inherent uncertainty of knowing the ultimate timing and quantum of liabilities incurred.

Reserving risk as at 31 December 2017 comprised approximately a third of the underwriting risk.

Claims provisions represent estimates, based on the company's Actuarial function's statistical projections, of the expectation of the ultimate settlement and administration costs of claims incurred. A variety of estimation techniques are used generally, based on statistical analyses of historical loss and premium development patterns, to assist in the establishment of appropriate claims reserves.

In addition to the statistical techniques, the Actuarial function engages with the underwriting and claims departments so that relevant information relating to reserve exposures can be included in the claims reserving process. The estimates are also subject to independent review by external Actuaries who sign a Statement of Actuarial Opinion on the sufficiency of the reserves for the company.

A stress and scenario test was undertaken to look at a reserve deterioration on the long-tailed reserve liabilities, which was deemed to be a 1-in-10 year event. The result of the analysis was only a minor loss of carried capital. Although the change in the Ogden discount rate in 2017 had an effect on the reserves, the impact was in the region of a 5% reduction in carried capital and, as such, TMKI is well-placed to bear such events with low capital impact.

C2 Market risk

This is the risk arising from fluctuations in values of, or income from, assets, interest rates or exchange rates. Market risk as at 31 December 2017 comprised approximately 8% of TMKI's SCR.

C2.1 Market risk assessment and mitigation

A key reason for the low contribution of Market risk to TMKI's overall risk profile is the conservative nature of TMK's Investment policy, which has protection of capital as the overriding aim. As a result, Market risk has been consistently managed within the risk tolerances set by the board and accepted as a by-product to risks that TMKI seeks, such as underwriting risk.

Market risk is measured on a quarterly basis using the Economic Scenario Generator (ESG) model for capital purposes and using the BlackRock Aladdin risk system for the day-to-day management of the investment portfolio.

TMKI's Market risk profile is monitored by looking across the various assets and liabilities. The tolerances of each risk metric are reviewed annually in the fourth quarter of each year as part of the RAF update. More granular metrics are included in the quarterly reports, which are presented to the Investment Committee to update them on the Market risk profile against agreed tolerances.

Interest Rate risk

This is the risk that the present value of the future cash flows of financial instruments will fluctuate due to changes in interest rates.

Interest rate changes affect the valuation of liabilities, and any mismatch in the effects of interest rate change on the assets to liability valuation is the Economic risk.

Interest Rate risk is measured primarily by duration and managed by specifying limits within the investment guidelines.

The table below shows the level of market risk in TMKI's investment portfolio as at 31 December 2017 compared with the position as at 31 December 2016.

	Year-end 2017			Year-end 2016		
Asset rating*	**Market value (£'000s)**	**%**	**Duration**	**Market value (£'000s)**	**%**	**Duration**
Government	57,151	16.8%	2.32	73,572	23.7%	3.05
Agency	29,799	8.8%	2.81	21,697	7.0%	2.35
Corporate	77,157	22.7%	1.86	59,559	19.2%	1.07
Securitised	2,555	0.8%	0.07	2,635	0.9%	0.07
Funds	47,722	14.1%	-0.58	42,990	13.9%	-0.24
Cash and cash equivalents	125,238	36.8%	0.13	109,524	35.3%	0.03
	339,642	**100.0%**	**1.03**	**309,977**	**100.0%**	**1.07**

**Valuation provided on a UK GAAP basis, see section E1 for the SII valuation.*

The weighted average duration was 1.03 years in 2017, which was a small decrease on the 1.07 duration in 2016.

The investment guidelines specify a maturity limit of 10 years for each security and a duration limit of 3 years for each investment manager's portfolio. The investment guidelines also specify that the duration for assets should not be more than 1.5 years longer or shorter than the duration for liabilities. This is reported to the Investment Committee on a quarterly basis.

However, the investment managers are allowed to take modest tactical positions away from the benchmarks to manage any expected change in interest rates.

The company does not use interest rate derivatives or futures to mitigate Interest Rate risk.

Foreign Exchange risk

Foreign Exchange risk is potential loss arising from movements in currency exchange rates.

Foreign Exchange risk is managed by investing the premiums and reserves in the same currency as the liabilities, and where any mismatches occur, these are managed by buying or selling currencies with spot foreign currency trades.

C2.2 How all assets are invested according to the 'prudent person principle'

TMKI's Investment portfolio holds assets and instruments whose risks are understood, measured, managed, controlled and reported accordingly. The following is a description of the process used to ensure that all steps are taken in the interest of the policyholders and other stakeholders.

TMKI performs regular Strategic Asset Allocation (SAA) exercises that help to ensure the maintenance of a suitable composition of assets, which is required to meet the company's risk and reward criteria. The SAA is based on the Willis Towers Watson's ESG model assumptions for the asset classes, and takes into consideration the liability cash flows provided by the Actuarial function.

The SAA defines an asset allocation that closely optimises the desired risk and expected return, whilst matching, as close as possible, the duration of the liabilities. This exercise ensures that the assets, in particular those that cover the technical provisions, are invested with a similar duration to the liabilities. The SAA takes into account asset quality, liquidity, diversification requirements and impact on capital. This ensures that there is no excessive risk concentration.

TMKI have engaged BlackRock Investment Management (UK) Limited and Mitsubishi UFJ Asset Management (UK) Limited as external portfolio managers. A selection of fixed income benchmarks, which when combined, approximate the key rate durations of the liabilities have been allocated to each portfolio manager. These blended benchmarks are written into the investment guidelines, which are approved by the Investment Committee and form part of the portfolio managers' Investment Management Agreements.

These guidelines include restrictions on asset classes, issuers, duration and concentration, and they specify the procedures to be followed, if there was a breach. Adherence to these guidelines is monitored daily by an internal treasury team and reported monthly to the Finance Group and quarterly to the Investment Committee and the boards.

C2.3 Market risk sensitivity and concentrations

The following exposure limits apply to each type of issuer for investment risk purposes:

- Government agency: 25%
- Government issued debt: 100%
- Corporate bonds: 75%

Sensitivity testing is undertaken on both Interest Rate risk and Exchange Rate risk, with the results making only a small impact on the carried capital in line with TMK's cautious investment strategy.

In addition, a stress test analysis of Interest Rate risk was undertaken by reducing the UK interest rates by 3%. This equated to a loss of approximately 3% of carried capital, driven by an increase in the discounted liabilities and partially offset by increases in the value of assets, thus demonstrating that TMKI's asset-liability profile is relatively insensitive to movements in interest rates, including a change to negative interest rates.

C3 Credit risk

This is the risk of loss if another party fails to meet its financial obligations, including failure to meet them in a timely manner. TMKI's Credit risk exposure as at 31 December 2017 constituted approximately 22% of its SCR.

C3.1 Credit risk assessment and mitigation

TMKI is exposed to three types of Credit risk: Reinsurer Credit risk, Broker/Intermediary Credit risk and Investment Credit risk.

Credit exposure and aggregate exposure to reinsurers are managed by the Reinsurance Security Committee (RISC), which assesses and approves all new reinsurers before business is placed with them. The RISC also monitors the credit ratings of all reinsurers used, while the performance of premium debtors, from brokers and intermediaries, is monitored quarterly by the Credit Control Committee. The Investment Committee regularly tracks and reviews TMK's investment portfolio.

Reinsurer Credit risk

The maximum exposure to any one reinsurer is controlled as follows:

- Exposure metrics are calculated, depending on the reinsurer's blended credit rating, with figures capped at specific values as may be agreed from time to time by the RISC.
- The blended rating for each reinsurer is calculated, based upon a mixture of AM Best and S&P's ratings.
- These are set against a percentage of the capital, depending on the blended rating, with exceptions for collateralised reinsurances.

Blended rating	2017 Default % of capital	2016 Default % of capital	Change between 2016 and 2017
AAA to AA-	10%	10%	Nil
A+ to A-	6%	6%	Nil
BBB+& below	2%	2%	Nil

This leads to a list of:

- authorised reinsurers: within the above limits.
- referral reinsurers: outside the above limits, but which are desired to be used by TMKI.

Intra-group reinsurances are subject to special examination, based on the following general principles:

- there is a limit for total ceded premium of 20% of gross written premium.
- a number of individual exposures exceed the matrix limits, and these have to be agreed by exception by the RISC.

Despite the risk of reinsurer default being considered low, given that almost all of TMKI's reinsurance are placed with reinsurers holding a credit rating of A or above, the risk of each reinsurer's default is modelled to take account of the low probability, high impact nature of this risk.

Although there is a significant Counterparty Default Credit risk exposure to TMNF, this risk is mitigated with the substantial amount of cash on deposit and the letter of credit, both held with a major Japanese bank.

A scenario test was undertaken where the assumption of TMNF's default was considered alongside the collapse of the Japanese bank holding the cash deposit and the letter of credit. This scenario was considered to have a return period in excess of the 1-in-200 years' level, which is used for setting the regulatory capital. The results of the analysis showed that less than 10% of TMKI's carried capital would be eroded by the scenario.

This analysis showed that TMKI's Credit risk profile is resilient to withstand severe shocks and is within the board's risk appetite.

Issuer Credit Default risk

The following table shows TMKI's investment portfolio by credit rating as at 31 December 2017:

	2017			2016		
Asset rating*	Market value (£'000s)	%	Duration	Market value (£'000s)	%	Duration
AAA	61,113	18.0%	1.19	55,775	18.0%	1.01
AA	82,515	24.3%	2.36	89,274	28.8%	2.67
A	125,412	36.9%	0.48	112,124	36.2%	0.34
BBB	9,428	2.8%	2.89	4,970	1.6%	1.46
Not Rated	61,175	18.0%	-0.11	47,834	15.4%	-0.16
	339,642	**100.0%**	**1.03**	**309,977**	**100.0%**	**1.07**

* *the rating reported is per S&P.*

In managing TMKI's asset portfolio, the portfolio managers use ratings from credit rating agencies S&P, Moody's and Fitch, as well as their own internal assessments. In each case, the lowest rating available for the asset is considered. This is an appropriate process, given that it takes into account the three leading rating agencies' assessments, alongside the portfolio managers' own expert assessments. Non-rated financial investments can be predominantly attributed to the investment into the BlackRock UCITS (Undertakings for Collective Investment in Transferable Securities) Absolute Return Fund, the average rating of the constituent investments on a look through basis is BBB.

The credit ratings of the issuers of each asset held within the portfolio are also used as an input to the capital model (through the ESG model) in parameterising TMKI's risk exposure. In addition, a concentration limit of 5% holding in any one issuer rated A- or higher is imposed to ensure that exposure to Issuer Credit risk is minimised. The top exposures are reviewed by the Investment Committee on a quarterly basis.

Credit Spread risk

Credit Spread risk is the potential loss in market value resulting from increase in credit spread levels. This can be due to several factors, ranging from a change in a borrower's ability to repay its debt, to a change in appetite for any particular asset or asset class.

Given that TMKI invests primarily in investment grade corporate bonds, where the probability of a default is very low, the contribution of Credit Spread risk to TMKI's overall risk profile is also very low.

The company does not use credit derivatives to manage Credit Spread risk.

C4 Liquidity risk

This is the risk that TMKI is unable to meet its liabilities in a timely manner because of the lack of liquid resources.

Liquidity risk as at 31 December 2017 constituted less than 1% of TMKI's SCR.

C4.1 Liquidity risk assessment and mitigation

Liquidity risk is mitigated through the overall strategy of ensuring that TMKI holds sufficient liquid assets in order to settle any financial obligations as they fall due. Frequent review of the ongoing liquidity position takes place in order to ensure early identification of any shortfall.

TMKI receives monthly cash flow statements from its overseas branches, advising of any material payments to be made, while longer-term forecasts are also prepared, showing when cash resources are required.

Potentially, the most significant source of Liquidity risk would be from a series of large losses. However, the extensive outwards reinsurance that TMKI has in place would minimise the losses significantly.

Potential delay in receipt of payments from reinsurers could also cause liquidity problems. However, as substantial reinsurances are placed with TMNF, which would be extremely unlikely to delay payments to the detriment of TMKI's liquidity position, TMKI's Liquidity risk is, therefore, largely mitigated by being fully backed by its parent company's financial strength.

The existence of substantial outwards reinsurance experience within TMK and the rigorous process involved in approving reinsurers for the reinsurer pool, also mitigates potential Liquidity risk arising from failure of a reinsurer to settle claims when the fall due.

Furthermore, given the conservative nature of its investment portfolio in which liquid assets are extensively held, TMKI's exposure to Liquidity risk from assets illiquidity is very low.

Finally, TMK undertakes annual stress and scenario testing exercises in which at least one Liquidity risk scenario is always included. The results of these exercises have continued to show that TMK's exposure to Liquidity risk is very low.

C4.2 Amount of expected profit included in future premiums

The total amount of the expected profit included in future premiums as at 31 December 2017 was £7.72 million.

This amount has been calculated for TMKI in line with the Lloyd's guidance used for TMKS, as it is deemed better suited to general insurance business. It is believed that this approach complies with the intent of the text within Solvency II's Commission Delegated Regulation 2015/35's Article 260(2), which appears to be phrased more for life insurance firms and is very difficult to apply in a practical way to TMKI.

C5 Operational risk

Operational risk is the risk that errors caused by people, processes or systems lead to losses to TMKI.

As at 31 December 2017, Operational risk constituted 8% of TMKI's SCR.

C5.1 Operational risk assessment and mitigation

TMKI seeks to manage Operational risk by recruiting high calibre staff and providing them with high quality training.

Operational risk forms a significant part of TMKI's risk register. Risks are reviewed on a quarterly basis with departmental heads responsible for identifying, assessing and controlling the Operational risks within their business areas. To assist with this, all departments have in place an Internal Control Framework (ICF), documenting their controls. These controls are independently assessed on an annual basis by the RMT.

There is a strong risk reporting and governance process in place to ensure effective management of Operational risk. The ERC and the RCC reviews the most material elements of the Operational risk profile quarterly, in line with the RMF. Particular attention is paid to how the risks from Cyber security threats are managed by the Information Security Group.

C5.2 Key Operational risks

TMKI's key material Operational risk exposures over the reporting period include:

- Brexit's impact on the group operating model.
- data quality issues, including use of inaccurate or incomplete data.
- malicious attack on TMK's network resulting in business disruption.
- reinsurance placement errors.
- internal or external fraud.
- human error in the catastrophe modelling process.
- breach of Information Security.

C5.3 Operational risk sensitivity and concentrations

A scenario test against one of the key material Operational risk exposures outlined above (errors in the placement of outward reinsurance) was undertaken.

The scenario was constructed on the basis that reinsurance security criteria procedures were not adhered to during the process of placing a large outward reinsurance contract, which leads to significant exposure to a poor quality reinsurer. The reinsurer collapses and a large loss occur with no outward reinsurance recovery possible from the contract.

This event was considered to have a return period well in excess of the 1-in-200 level used in setting the regulatory capital requirements due to multiple control failures, the collapse of a reinsurer and a large loss all occurring at the same time.

The result of the analysis was that less than 10% of the carried capital was eroded by the scenario. This showed that TMKI's carried capital is resilient to one of the most material Operational risks that TMKI could be exposed to.

C6 Other material risks

Strategic risk

In addition to the risk categories described above, TMKI considers various forms of Strategic risk, including Group risk and Reputational risk (see below), which could affect the delivery of its business strategy and achievement of its objectives.

Strategic risks are not modelled, but they are subject to risk management processes, such as risk and control assessments, incident and near-miss management process, risk appetite and metrics monitoring, and special risk assessments carried out around particular strategic initiatives.

Material strategic risks are also identified and outlined in the annual ORSA report and reviewed on a quarterly basis through ORSA Dashboard updates to the ERC and RCC.

Brexit risks

There is the Strategic risk that TMKI loses business as a result of the UK's exit from the EU. This also includes the risk of post-Brexit increased uncertainty in the financial markets.

This risk has been identified as a top strategic risk for TMKI in the next 1 to 3 years and there are several strategic initiatives in place to mitigate it. For example, a Brexit Steering Committee is in place, with participation from TMKI's senior management.

A representative from the RMT is a member of this Steering Committee, providing appropriate review and challenge of the risk profile associated with implementation of Brexit required changes. In addition, the Risk Management Team has undertaken a special risk assessment of the implications of Brexit, which is rolled forward on a quarterly basis, reported in the ORSA Dashboard and reviewed and challenged by the ERC and the RCC.

TMK has also established a new insurance company in Luxembourg, which is expected to ensure that, regardless of the outcome of the current Brexit negotiations, TMKI will be able to continue servicing its clients in the European Economic Area and offer a smooth transition.

Regulatory risk

This refers to the risk of loss owing to a breach of regulatory requirements or failure to respond to regulatory change.

TMKI is required to comply with the requirements specified by both the FCA and the PRA, and EIOPA regarding Solvency II.

The Compliance function is responsible for monitoring compliance with regulation and scanning the horizon for regulatory changes. The Compliance Framework outlines the broad regulatory and compliance structure that applies to all staff.

The nature of TMKI's business exposes it to controls and sanctions that regulate international trade. As a result, TMKI has processes and controls in place to screen and monitor transactions against relevant requirements, and ensure continued compliance with the regulatory framework.

Conduct risk

Conduct risk is the risk of financial and/or service detriment adversely affecting the customer due to failings in the customer value chain.

TMK's conduct objective is to build, maintain and enjoy long-term relationships with its customers, whether directly or indirectly via a third party. This culture of partnership is fundamental to TMK's dealings with its customers, and it applies regardless of the complexity of the risk, the sophistication of the buyer, or the length of the supply chain to the end customer.

The conduct objective is owned by the board and cascaded throughout the organisation; it is central to achieving delivery of the six Consumer Outcomes (as set out by the FCA), which are at the heart of TMK's business. The board aims to embed a

culture from the top down, in which the Conduct risk arising from execution of the business plan and strategy is appropriately monitored and managed to ensure good outcomes for all customers.

Conduct risk management applies to all business types, regardless of product line and customer type, across both open market and delegated underwriting, and is achieved through continued effective implementation of the Conduct Risk Framework. The framework is applied in a proportionate, risk-based way, which takes account of the inherent Conduct risk across products, distribution and customer types.

The underwriters, with the support of teams across the company, take day-to-day ownership of Conduct risk as they are the ones empowered to make decisions affecting TMKI's relationships with its customers and business partners. Conduct risk and the treatment of customers is managed and monitored by the Conduct Risk Committee, which reports to the RCC and the board quarterly.

Reputational risk

This is the risk that negative publicity regarding TMKI's business practices could lead to a loss of revenue or litigation.

In the modern digital era, Reputational risk and the subsequent threat to a strong brand is becoming more significant. Loss of confidence from customers, regulators or capital providers could cause long-term harm to the business.

All staff are made aware of their responsibilities to clients and other stakeholders in mitigating Reputational risk. The risk is monitored through well-established risk management processes.

Emerging risk

Emerging risk is "an issue that is perceived to be potentially significant but which may not be fully understood or allowed for in insurance terms and conditions, pricing, reserving or capital setting, and may relate to issues which are changing rapidly or are uncertain".

TMK is committed to continuous research into, and identification of, Emerging risks and it actively undertakes research independently and via participation in industry working parties on the subject.

Emerging risk analysis is included in the quarterly and annual ORSA process. Through effective management of Emerging risks, TMK is able to identify external trends and threats, and improve risk selection and knowledge of future risk exposures.

Emerging risks may present both threats and opportunities to the business and as it has done in the past, TMKI will readily capitalise on opportunities arising in this area.

C7 Any other information

There is no additional information which should be disclosed.

D Valuation for solvency purposes

D1 Assets

D1.1 Solvency II valuation for each material class of asset

	2017			2016		
	UK GAAP (£'000s)	SII valuation (£'000s)	Variance (£'000s)	UK GAAP (£'000s)	SII valuation (£'000s)	Variance (£'000s)
Material asset classes						
Investments	281,429	281,429	-	265,327	265,327	-
Cash and cash equivalents	58,213	58,213	-	44,650	44,650	-
Reinsurer's' share of technical provisions	124,090	98,727	(25,363)	114,252	93,983	(20,269)
Deferred acquisition costs	18,166	-	(18,166)	8,058	-	(8,058)
Insurance debtors	83,220	7,248	(75,972)	68,114	10,344	(57,770)
Reinsurance debtors	6,426	6,426	-	1,199	1,199	-
Other debtors	11,703	11,703	-	23,194	23,194	-
Property, plant and equipment	425	423	(2)	499	497	(2)
Deferred tax asset	943	943	-	2,559	2,559	-
Non-material asset classes						
Intangible assets	2	-	(2)	3	-	(3)
Investment in subsidiary	2,403	2,403	-	2,357	2,357	-
Total assets	**587,021**	**467,514**	**(119,507)**	**530,212**	**444,110**	**(86,102)**

D1.2 Differences between Solvency II valuation and UK GAAP valuation

The following section describes how each asset class is valued under UK GAAP, and any difference arising in the valuation technique under Solvency II. Except where noted, there are no differences between the bases, methods and main assumptions used for each asset class in the valuation for solvency purposes as opposed to the valuation included within the financial statements.

Investments

Investment assets are managed at the TMK level and they are largely split between government and corporate bonds, UCIT Funds and short-term deposits. Whilst the total value of investments was unchanged between UK GAAP and Solvency II, the classification between asset sectors varied, as shown below:

	2017		2016	
Asset sector	UK GAAP valuation (£'000s)	SII valuation (£'000s)	UK GAAP valuation (£'000s)	SII valuation (£'000s)
Government	57,171	62,630	73,572	77,833
Agency	29,799	-	21,697	-
Corporate	77,157	101,497	59,559	76,995
Securitised	2,555	2,555	2,635	2,365
MMF and Term Deposits	67,025	67,025	64,874	64,874
Funds	47,722	47,722	42,990	42,990
	281,429	**281,429**	**265,327**	**265,327**

The bond portfolio is managed by the two portfolio managers: BlackRock Investment Managers and Mitsubishi Asset Management. TMK have also outsourced a number of accounting and reconciliation tasks to BlackRock Solutions (BRS).

BRS is subject to a service company audit under SSAE18. The results of this audit show no significant deficiencies in internal controls and processes, and accordingly TMK is able to place reliance on BRS output data. In addition, certain controls were

undertaken within TMK to ensure that BRS were carrying out their required controls properly and that the output information can be relied upon.

All the assets are valued by BRS as portfolio managers on a mark-to-market basis, using several third-party sources based on the schedule of data providers they maintain for each class of asset. This schedule is provided to and reviewed by TMK's Treasury and Investment Accountant to confirm that assets held are traded in active markets and are priced by a BRS "Primary Provider". An active market is deemed to be a market in which transactions for the asset or liability take place with sufficient frequency and volume to provide pricing information on an ongoing basis.

In accordance with Solvency II and FRS 101 valuation principles, TMKI does not hold any financial instrument that is not traded on an active market.

The pricing methodologies by asset class are as follows:

- Government Bonds: UK Gilts pricings are obtained from the FTSE indices. FTSE source their prices from the UK Debt Management office.
- Government Agencies: These include supranationals and government agency bonds, which are all priced from IBOXX indices.
- Corporate Bonds: Corporate bond prices are taken daily from the IBOXX, Lehman, or JP Morgan corporate bond indices. Bonds in the indices are priced on the bid side. Bonds can be quoted in a variety of ways, including nominal spreads over benchmark securities/treasuries, spreads over swap curves, or direct price quotes as a percentage of par.

In most instances, the quote type used is a spread measure that results in daily security price changes from the movement of the underlying curve (swap or Treasury) and/or changes in the quoted spread. Where a bond is not in the index, a price is obtained from Reuter's pricing service.

Prices are regularly checked by the internal Treasury Team against Bloomberg, and any material differences are investigated with BlackRock.

Securitised Assets: There are two types of securitised assets: covered bonds and asset-backed securities (ABS). Covered bonds' prices are obtained from IBOXX indices and ABS prices from the Lehman indices.

Absolute Return Funds (ARFs): Absolute return UCITS funds are priced daily by BlackRock and the Fund Administrator. The pricing is provided by The Pricing Group (TPG), a dedicated pricing group within BlackRock, who ensure that appropriate valuation data sources, methodologies and controls are established, implemented and operating effectively.

All financial assets are available for sale and as such are valued under IAS 39 at fair value on a mark-to-market basis and based upon quoted bid prices at the balance sheet date.

Currently, TMKI's directly held investment portfolio does not contain assets which require mark-to-model valuation techniques.

Cash and cash equivalents

Cash and cash equivalents includes cash in hand, deposits held at call with banks, other short-term highly liquid investments with original maturities of three months or less, and bank overdrafts. Where applicable, bank overdrafts are shown within borrowings in current liabilities. Under FRS 101, cash and cash equivalents are valued at fair value.

There were no differences in the valuation basis of cash and cash equivalents under Solvency II and FRS 101 valuation principles.

Technical provisions – reinsurance recoverable

The value of reinsurance recoverable as at 31 December 2017 was £98.7 million on a Solvency II basis and £124.1 million on an FRS 101 basis.

Technical provisions are valued by the actuaries in accordance with Solvency II principles and PRA's guidance. Please refer to the Section D2 for further details and the reconciliation between UK GAAP and Solvency II valuations.

Deferred acquisition costs

Under FRS101, acquisition costs comprising commission and other costs related to the acquisition of new insurance contracts are deferred to the extent that they are attributable to premiums unearned at the statement of financial position date. Deferred acquisition costs are not recognised separately under Solvency II to the extent that they form part of the premium provision calculation of the technical provisions. Please refer to Section D2.2 for further details.

Insurance debtors

The value of insurance debtors was £7.2 million on a Solvency II basis and £83.2 million on an FRS 101 basis as at 31 December 2017.

Under the FRS 101 basis, insurance debtors include all insurance balances receivable, irrespective of the amounts overdue. Under a Solvency II valuation basis, insurance debtors are reclassified as part of the technical provisions balance (see section D2 for further detail). The exception to this reclassification is where balances are more than three months overdue. On a Solvency II basis, these overdue balances are still reported as insurance debtors in the balance sheet and are not included in the technical provisions. Such overdue balances incur a capital penalty when included within the standard formula SCR calculation.

Reinsurance debtors

On an FRS 101 basis, reinsurance debtors include all reinsurance balances receivable, irrespective of the amounts overdue. Under a Solvency II valuation basis, reinsurance debtors, as with insurance debtors, are reclassified as part of the technical provisions balance (see section D2 for further detail). The exception to this reclassification is where balances are more than three months overdue.

On a Solvency II basis these overdue balances are still reported as insurance debtors in the balance sheet and are not included in the technical provisions. Such overdue balances incur a capital penalty when included within the standard formula SCR calculation. As at 31 December 2017, all reinsurance debtors were overdue by more than three months and thus the GAAP and Solvency II balances were the same at £6.4 million).

Other debtors

The value of other debtors at 31 December 2017 was £11.7 million. This included prepayments and accrued income (£0.9 million), current taxes recoverable (£5.5 million), inter-company balances (£4.0 million) and other sundry debtors (£1.3 million).

There were no differences in the valuation basis of these balances under Solvency II and FRS 101 valuation principles.

Property, plant and equipment

The value of property, plant and equipment was £0.4 million at 31 December 2017.

Under FRS101, property, plant and equipment are stated at cost, less accumulated depreciation and any recognised impairment losses. Cost includes the original purchase price of the asset and the costs attributable to bringing the asset to its working condition for its intended use. They are depreciated on a straight-line basis over the expected useful lives of each category of asset as follows:

Computer hardware	3 - 4 years
Office furniture and internal structures	4 - 6 years
Motor vehicles	4 - 5 years
Long-term lease	Over the term of the lease
Property (internal structure)	10 years
Property (building)	33 years

If it extends the useful life of the asset, expenditure to restore the future economic benefit of an asset is capitalised. Costs for repairs and maintenance are expensed.

The carrying values of property, plant and equipment are reviewed for impairment if events or changes in circumstances indicate that the carrying value may not be recoverable, and are written down immediately to their recoverable amount. Useful lives and residual values are reviewed annually and where adjustments are required, these are made prospectively.

An item of property, plant and equipment is derecognised upon disposal or when no future economic benefits are expected to arise from its continued use. Any gain or loss arising on the derecognition of an asset is included in the income statement in the period of derecognition.

Property, plant and equipment was £2,000 lower on a Solvency II valuation basis as leased fixtures and fittings are not included on a Solvency II valuation basis.

Deferred tax asset

The value of the deferred tax asset was £0.9 million at 31 December 2017.

Deferred tax is the tax expected to be payable or recoverable on differences between the carrying amounts of assets and liabilities in the financial statements and the corresponding tax bases used in the computation of taxable profit, and is accounted for using the liability method.

Deferred tax liabilities are recognised for all taxable temporary differences, and deferred tax assets are recognised to the extent that it is probable that taxable profits will be available against which deductible temporary differences can be utilised.

The carrying amount of deferred tax assets is reviewed at each year-end date and reduced to the extent that it is no longer probable that sufficient taxable profits will be available to allow all or part of the asset to be recovered.

Deferred tax is calculated at the tax rates based on the enacted or substantially enacted tax laws expected to apply in the period when the liability is settled or the asset is realised. It is charged or credited in the income statement, except when it relates to items charged or credited directly to equity, in which case the deferred tax is also dealt with in equity.

The majority of this deferred tax asset (£0.8 million) relates to UK tax losses. This £0.8 million was recognised in 2017 on the basis that the losses would be utilised by 2020, based on forecast TMKI profits for 2018 to 2020. The remaining deferred tax balances relate to deductible temporary differences.

Deferred tax assets are only recognised where it is probable that taxable profit will be available against which the temporary difference can be utilised. TMKI has taken a prudent approach under Solvency II and is not recognising any additional deferred tax asset.

Intangible assets

There were no material intangible assets at 31 December 2017.

Intangible assets relating to computer software (£2,000) are included under intangible assets on an FRS 101 valuation basis, but not included on the Solvency II balance sheet.

Investment in subsidiary

The value of the investment in subsidiary was £2.4 million at 31 December 2017.

TMKI has a related subsidiary, Tokio Marine Europe Limited (TME), which is wholly-owned and incorporated in England and Wales. The investment in TME is stated at its current net book value as at 31st December 2017 and is the same under FRS 101 and Solvency II valuation rules.

D1.3 Alternative methods for valuation of assets and liabilities for solvency purposes (per Article 263)

TMKI does not use any alternative methods in its valuation of assets and liabilities for solvency purposes.

D2 Technical provisions

D2.1 Technical provisions by material line of business

For each Solvency II line of business, the following table shows the net best estimate and risk margin, as well as the total technical provisions as at 31 December 2017.

All amounts in £'000s		Year-end 2017			Movement in Net TPs	
Code	SII line of business	Net best estimate	Risk margin	Net technical provisions	Year-end 2016	Increase/ (decrease)
1 & 13	Direct & Proportional Medical Expenses	8,149	651	8,799	6,519	2,232
2 & 14	Direct & Proportional Income Protection	-	-	-	-	-
3 & 15	Direct & Proportional Workers' Compensation	-	-	-	-	-
25	Non-Proportional Health Insurance	-	-	-	-	-
	Total Health	**8,149**	**651**	**8,799**	**6,519**	**2,232**
4 & 16	Direct & Proportional Motor Vehicle Liability	-	-	-	-	-
5 & 17	Direct & Proportional Other Motor	-	-	-	-	-
6 & 18	Direct & Proportional Marine, Aviation and	12,108	967	13,075	14,960	(1,549)
7 & 19	Direct & Proportional Fire & Other Damage to Property	81,547	6,511	88,058	81,560	17,695
8 & 20	Direct & Proportional General Liability	87,275	6,968	94,244	85,177	(1,490)
9 & 21	Direct & Proportional Credit & Suretyship	(51)	(4)	(55)	(26)	(28)
10 & 22	Direct & Proportional Legal Expenses	-	-	-	-	-
11 & 23	Direct & Proportional Assistance	245	20	265	195	89
12 & 24	Direct & Proportional Miscellaneous Financial Loss	1,993	159	2,152	3,711	(1,562)
26	Non-Proportional Casualty Reinsurance	32	3	34	11	26
27	Non-Proportional Marine, Aviation & Transportation Reinsurance	8	1	9	21	(12)
28	Non-Proportional Property Reinsurance	7,607	607	8,215	3,618	5,403
	Total Non-Life	**190,765**	**15,231**	**205,996**	**189,227**	**18,573**
	Total	**198,913**	**15,882**	**214,795**	**195,746**	**20,806**

The increase in net technical provisions from year-end 2016 to year-end 2017 was predominantly driven by:

(i) an increase in earned reserves over the year, which was due to recent large loss and catastrophe event activity affecting the Fire & Other Damage to Property and Non-Proportional Property Reinsurance lines of business.

(ii) the provision for future claims in respect of increased levels of bound business at the valuation date compared to last year-end.

Material changes in the assumptions for calculating the technical provisions are discussed below.

D2.2 Bases, methods and main assumptions used for valuation of best estimate

The process of calculating each element of the best estimate for solvency purposes is covered in detail below, but the key methods are similar for each. The basic approach for each element is as follows:

1. Estimate bound premium and claims (for both earned and unearned business).
2. Calculate the corresponding undiscounted future premium and claims reserve amounts.
3. Estimate appropriate payment patterns to apply to each of these amounts.
4. Estimate the cash-flows within each future period using the relevant payment pattern.
5. Discount each future cash-flow using the appropriate risk-free interest rate.

Claims

Gross claims are projected to ultimate at a reserving class level using standard projection methods, including the link ratio method and the Bornhuetter-Ferguson method, with actuarial judgement applied, where appropriate. The earned claims estimates were consistent with those produced for the GAAP Technical Provisions.

Reinsurance recoveries are allowed for by applying estimated net-to-gross ratios consistent with the approach used for the GAAP technical provisions.

Projected cash-flows are estimated by applying payment patterns to the estimates of the gross claims and recoveries separately.

A "look through" basis is used for the valuation of binder business. As such, only individual declarations attached as at the valuation date are included in the Solvency II Technical Provisions.

Premiums

Premium cash-flows are projected net of insurance premium tax and gross of acquisition expenses using a link ratio model, based principally on the most recent underwriting years. As with claims, the estimated premium development patterns are produced at a reserving class level and are used to derive disposal rate payment patterns to apply to the corresponding future premium amounts.

Bound but not incepted (BBNI) business

Claims and premium cash-flows from BBNI business are estimated using data from the core systems showing entered but not incepted policies. Policies that have tacit renewal clauses are separately allowed for and are assumed to automatically renew if not cancelled in advance of the expiry date (typically 90 days), with an assumed proportion of lapses.

Future reinsurance purchases

The methods used follow the Principle of Correspondence; hence, the outwards reinsurance element of the Solvency II technical provisions at 31 December 2017 included an allowance for the cost of unwritten XLs (2018 programme unpurchased at 2017Q4) that will protect existing unearned inwards business on the 2016 and 2017 years of account. This assumes the future management action of purchasing reinsurance.

Allowance for inflation

The statistical methodology used in the calculation of the technical provisions assumes that the future will be broadly similar to the past with regard to the legal environment and business operation. The assumption is considered realistic and proportionate given the reasonably short tail nature of the business, and hence the relatively limited exposure of the business to variations in future inflation rates.

Expenses

For each expense item at a Finance budget level, an estimate was made of the corresponding budget for the forthcoming calendar year and of the corresponding proportion which relate to the servicing of existing liabilities. This share was assessed on the basis that TMKI continues to write new business.

These assumptions were combined for each expense item to give an estimate of the total cost of servicing the liabilities during 2017. For future calendar years, this cost was assumed to reduce in line with the claims reserves within the Solvency II technical provisions.

The paid claim amounts used in the analysis included all allocated loss adjustment expenses (ALAE) that were booked as paid as at the relevant date. Hence, they were assumed to cover future claim payments and the corresponding claims administration expenses. Unallocated loss adjustment expenses (ULAE) were not included within the paid claim amounts, but were projected as part of the expenses analysis above.

Acquisition expenses

All premium cash-flows were projected net of insurance premium tax, but gross of acquisition expenses. Acquisition expense loadings, based on actual policy data where available or historical averages otherwise, were applied separately for both inwards and outwards reinsurance cash-flows in order to produce an allowance for both inwards acquisition costs and outwards reinsurance acquisition costs.

Adjustment for counterparty default

A report of outwards claims reserves split by reinsurer was produced, with all reinsurers assigned a reinsurer rating, sourced from Standard & Poor's and AM Best. For each reinsurer rating, a set of default probabilities and recovery rates were then assumed. The recovery rate for a specific counterparty was the share of debts that the counterparty will still be able to honour in the case of default. The default probabilities and recovery rates used were as per those provided by EIOPA.

The projected outwards claims reserves split by reinsurer rating were then combined with the recovery rate information to produce an estimate of the overall adjustment in respect of counterparty default.

Allowance for events not in data (ENID)

The allowance for ENID uses a truncated distribution approach, under which we have assumed that the full range of reserve outcomes were represented by the reserve risk distributions produced by the Capital Modelling Team.

The ENID estimate was calculated as a percentage loading, based on the reserve risk distributions of the average loss from an event beyond the 1-in-10 likelihood, the 90% TVaR (Tail Value at Risk).

A premium-weighted average approach and judgement was applied to determine how much credibility to lend to certain segments of the business. This was then applied to the 90% TVaR amount to calculate the average loading required to cover such events. The judgement to apply a greater weighting to this business was based on the view that the more limited the historical data we have, the higher the likelihood of events not being captured.

Discounting

All relevant cash-flows were discounted using the prescribed EIOPA yield curves as at the valuation date.

Risk margin

In line with EIOPA guidance, the risk margin was calculated using a cost of capital approach. This approach was intended to reflect the costs incurred in raising capital to support the liabilities over their lifetime.

The Standard Formula SCRs used in the calculation of the risk margin were produced by the TMK Finance Team. The SCRs were calculated using a process in line with that for the full SCR calculation, but only applied to business included within the Solvency II technical provisions, that is, business legally bound at the valuation date. This was calculated as at the valuation date (proxy SCR) and the subsequent two year-ends (t=1 and t=2), using the Standard Formula. Thereafter, a risk-based approach was used to run-off the SCR.

Under the risk-based approach, the capital held to support the technical provisions was assumed to reduce in line with the Premium risk and Reserve risk underlying the technical provisions. The Reserve risk remaining after the first two years was assumed to reduce in line with the square root run-off method.

D2.3 Uncertainty associated with the value of technical provisions

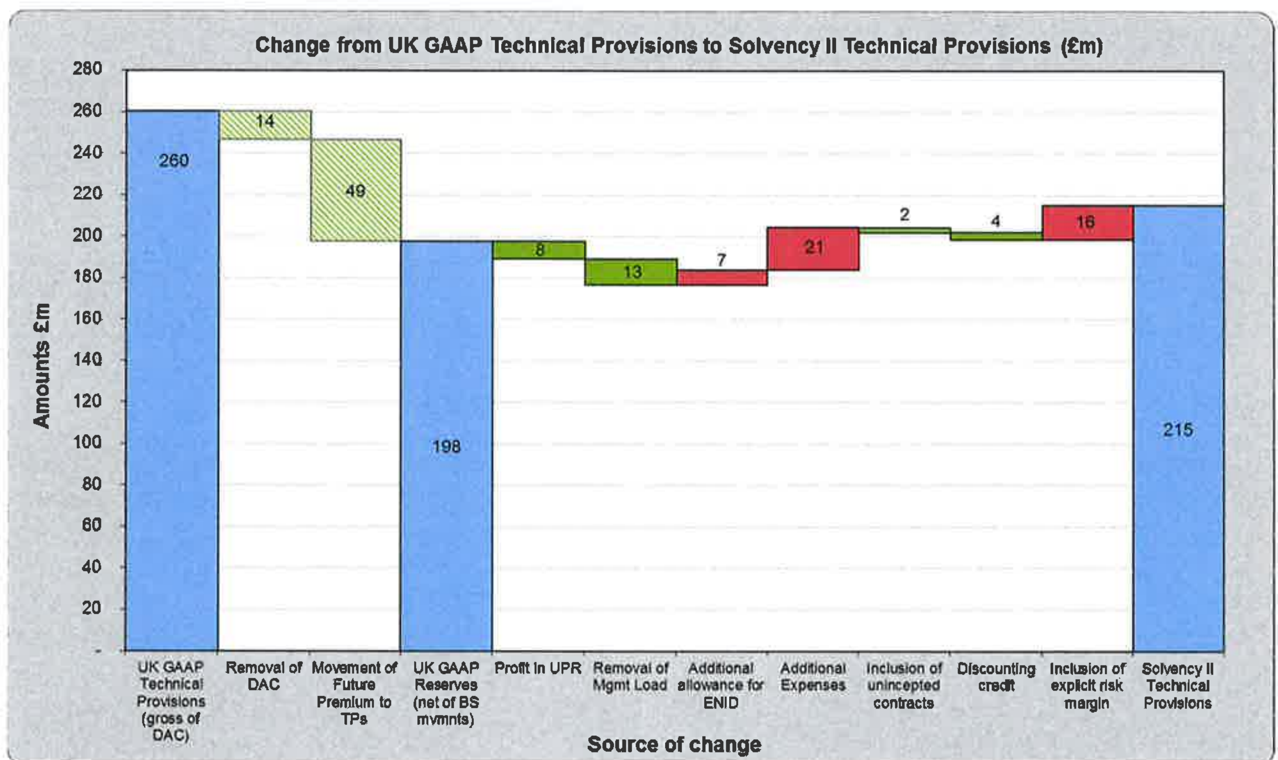
There is always uncertainty in estimating the technical provisions for insurance business. The nature of most of these issues is such that they are difficult to quantify in both likelihood and magnitude. The issues that arise in respect of the business include:

- In valuing the technical provisions, it is necessary to project numerous cash-flows, including future premiums, claims and reinsurance recoveries. None of these will develop exactly as projected and they may vary significantly from the projections.

- For certain elements of the technical provisions, such as the allowance for ENIDs, there is very little data on which to base any analysis. This could potentially lead to increased uncertainty in the estimates for these elements of the technical provisions.
- Similarly, when writing new classes of business, it is unavoidable that there will be a lack of internal historical data on which to base actuarial analysis. Low levels of historical data can lead to an increased uncertainty in actuarial projections.
- There is greater uncertainty associated with the more recent years of account, mainly due to pricing strength and the unearned exposure to future events, such as natural catastrophes and large losses. An example of this is TMKI's exposure to and claims arising from Hurricanes Irma and Maria in 2017.

D2.4 Material differences between Solvency II and UK GAAP valuations for technical provisions

The following graph shows the difference between TMKI's GAAP technical provisions as at 31 December 2017 and the corresponding Solvency II technical provisions:



D2.5 The recoverables from reinsurance contracts and Special Purpose Vehicles

The main reinsurance contracts in place for TMKI are the risk and catastrophe excess of loss treaties that separately protect the property and construction, liability and marine business segments against large and catastrophic loss events. Where appropriate, these are supplemented by facultative reinsurance arrangements and participation in pooling arrangements, such as Pool Re, Gareat and Consorcio.

As part of the wider Tokio Marine group, there are also various fronting arrangements whereby risks are written by TMKI and ceded via quota share reinsurance contracts to TMNF. The use of Special Purpose Vehicles (SPVs) is limited to specific contracts, which are generally part of the fronted arrangements. For information on the calculation of reinsurance recoveries, please see the claims and premiums sub-sections in section D2.2 above.

D2.6 Material changes in the relevant assumptions made for calculating the technical provisions between year-end 2016 and year-end 2017

The material changes in assumptions made in the calculation of the technical provisions compared to the previous reporting period ended 31 December 2016 were as follows:

- The future cost of reinsurance methodology was reviewed and refined in Q1 2017 to allow for the proportionate cost of future losses-occurring-during (LOD) XLs that will be purchased to protect unearned exposure on bound inwards business beyond the date of expiry of the corresponding in-force outwards reinsurance programme.
- Following a review in Q2 2017, the previous lag assumptions between reinsurance and gross cash-flow patterns were removed.

D3 Other liabilities

D3.1 Solvency II valuation for each material class of other liabilities

	UK GAAP (£'000s)	SII valuation (£'000s)	Variance (£'000s)
Material liability classes			
Gross technical provisions	384,306	313,522	(70,784)
Reinsurers' share of deferred acquisition costs	4,594	-	(4,594)
Insurance creditors	8,797	-	(8,797)
Reinsurance creditors	39,065	21,005	(18,060)
Deposits from reinsurers	33,187	33,187	-
Other creditors	9,116	9,116	-
Non-material liability classes			
Leases	-	-	-
Pension liability	-	-	-
Total liabilities	**479,064**	**376,829**	**(102,235)**
Net capital and reserves	**107,956**	**90,685**	**(17,271)**

D3.2 Differences between Solvency II valuation and UK GAAP valuations

The following section describes how each asset class was valued under UK GAAP and any difference arising in the valuation technique under Solvency II. Except where noted, there were no differences between the bases, methods and main assumptions used for each asset class in the valuation for solvency purposes as opposed to the valuation included within the financial statements.

During the reporting period, no changes were made to any of the recognition or valuation bases or estimation techniques described below.

Gross technical provisions

The value of gross technical provisions at 31 December 2017 was £313.5 million on a Solvency II basis and £384.3 million on an FRS 101 basis.

Technical provisions are valued by the actuaries in accordance with Solvency II principles and PRA guidance. Please refer to Section D2 for further details and the reconciliation between UK GAAP and Solvency II valuations.

Reinsurers' share of deferred acquisition costs

Under FRS101, acquisition costs comprising commission and other costs related to the acquisition of new insurance contracts are deferred to the extent that they are attributable to premiums unearned at the statement of financial position date. Deferred acquisition costs are not recognised separately under Solvency II to the extent that they form part of the premium provision calculation of the technical provisions. Please refer to Section D2.2 for further details.

Insurance creditors

As at 31 December 2017, there was no value for insurance creditors on a Solvency II basis, but the value was £8.8 million on an FRS 101 basis.

Under FRS 101 basis, insurance creditors include all insurance balances payable irrespective of the amounts overdue.

Under a Solvency II valuation basis, insurance creditors are reclassified as part of the technical provisions balance (see section D2 for further detail). The exception to this reclassification is where balances are more than three months overdue. On a Solvency II basis these overdue balances are still reported as insurance creditors in the balance sheet and are not included in the technical provisions. As at 31 December 2017 there were no such overdue insurance creditors.

Reinsurance creditors

The value of reinsurance creditors was £21.0 million on a Solvency II basis and £39.1 million on an FRS 101 basis at 31 December 2017.

On an FRS 101 basis, reinsurance creditors include all reinsurance balances payable, irrespective of the amounts overdue. Under a Solvency II valuation basis, reinsurance creditors are reclassified as part of the technical provisions balance (see section D2 for further detail). The exception to this reclassification is where balances are more than three months overdue. On a Solvency II basis, these overdue balances are still reported as reinsurance creditors in the balance sheet and are not included in the technical provisions.

Deposits from reinsurers

The value of deposits from reinsurers was £33.2 million at 31 December 2017. This was same on both FRS 101 and Solvency II valuation bases.

Other creditors

As at 31 December 2017, the 'other creditors' value was £9.1 million on both Solvency II basis and FRS 101 bases.

The balance comprised of general accruals (£1.5 million), current taxes payable (£0.2 million), general provisions (£0.3 million), IPT payable (£2.4 million) and other sundry creditors (£4.7 million).

Leases

There were no material financial leases. The only material operating leases were in respect of the lease of the company's premises.

The values of the operating lease commitments were the same under both FRS 101 and under Solvency II valuation rules.

The commitments under operating lease were as follows:

Total future minimum lease payments	Land and buildings (£'000s)	Other leases (£'000s)
Within one year	1,509	272
Between one to five years	5,371	290
Later than five years	1,423	-

Pension liability

TMKI operates a defined contribution pension plan, for which employer's contributions are charged to the income statement as they become payable. There was no liability as all amounts were fully paid in 2017.

D4 Any other information

There is no additional information which should be disclosed.

E Capital management

E1 Own funds

E1.1 Objectives, policies and processes for managing TMKI's own funds

The objective of own funds management is to maintain, at all times, sufficient own funds to cover the SCR and MCR such that the solvency ratio, as measured against the SCR and referred to as the regulatory solvency ratio (RSR), remains within risk appetite.

These own funds are to be of sufficient quality to meet the eligibility requirements set out in Article 82 of Solvency II's Commission Delegated Regulation 2015/35. Separate to the RSR risk appetite, the TMKI board sets a target buffer of own funds to be held above the economic capital requirement (ECR) as determined by the TMKI capital model.

The target buffer is set at a 1-in-10 outcome, while the risk appetite is for the RSR to be 120% or greater. The Group Chief Actuary provides a capital update quarterly in which the eligible own funds to cover the target buffer and RSR are reviewed.

As part of own funds management, TMKI maintains a medium term capital management plan, which sets out annual solvency projections and includes the structure of and requirements for own funds over the planning horizon.

E1.2 Structure, amount and quality of total available own funds to meet the SCR

Description	31 Dec 2016 (£'000s)	Movement 2017 (£'000s) (unaudited)	31 Dec 2017 (£'000s) (unaudited)
Basic Own Funds			
Ordinary share capital (Tier 1)	35,000	-	35,000
Share premium account (Tier 1)	55,000	-	55,000
Reconciliation reserve (Tier 1)	7,358	(7,616)	(258)
Deferred tax assets (Tier 3)	2,559	(1,616)	943
Total Basic Own Funds	**99,917**	**(9,232)**	**90,685**
Ancillary Own Funds			
Letters of credit (Tier 2)	25,000	36,947	61,947
Total available Own Funds to meet the SCR	**124,917**	**27,715**	**152,632**

TMKI received approval from the PRA in February 2016 for a £25 million Ancillary Own Funds (AOF) to be held in the form of a letter of credit. On 30 December 2016, TMKI applied for the replacement of this AOF with another one for €70 million (equivalent to £61.9 million), also to be held in the form of a letter of credit. The PRA approved this application in April 2017. The new letter of credit is valid until December 2019.

As noted in the summary, TMKI benefits from being a member of the Tokio Marine Group and the associated parental guarantee issued by TMNF. As a consequence TMKI is rated A+ by S&P.

TMKI's available own funds to meet the SCR are £89.7 million, which represents the total of Tier 1 own funds.

E1.3 Key elements of the reconciliation reserve

The reconciliation reserve of (£0.3 million) as at 31 December 2017 represents the difference between the total of Tier 1 share capital, share premium and Tier 3 deferred tax assets compared to the Solvency II excess of assets over liabilities.

E1.4 Eligible amount of own funds to cover the SCR, classified by tiers

Description	31 Dec 2016 (£'000s) (audited	Movement 2017 (£'000s) (unaudited)	31 Dec 2017 (£'000s) (unaudited)
Tier 1	97,358	(7,616)	89,742
Tier 2	25,000	31,460	56,460
Tier 3	2,559	(2,559)	-
Total eligible Own Funds to meet the SCR	**124,917**	**21,285**	**146,201**

TMKI's eligible own funds to meet the SCR are £89.7 million, which represents Tier 1 Own Funds.

E1.5 Material differences between equity as shown in TMKI's financial statements and the excess of assets over liabilities as calculated for solvency purposes

The majority of asset and liability classes within TMKI's balance sheet are valued identically under both Solvency II and GAAP. The key differences are the valuation of the technical provisions, the reclassification of non-overdue debtor and creditor balances to technical provisions, and certain small differences on some fixed asset classes. These differences change the amount of capital held as follows:

Description	31 Dec 2016 (£'000s)	Movement in 2017 (£'000s)	31 Dec 2017 (£'000s)
Equity per financial statements			
Ordinary share capital	35,000	-	35,000
Share premium account	55,000	-	55,000
Retained earnings	34,236	(16,280)	17,956
Total equity per financial statements	**124,236**	**(16,280)**	**107,956**
Difference in net technical provisions including DAC	(1,703)	33,551	31,848
Difference in net (re)insurance debtors and creditors	(22,611)	(26,504)	(49,116)
Difference in other items	(5)	1	(4)
SII Basic Own Funds	**99,917**	**(9,232)**	**90,685**

E1.6 Description and the amount of each material ancillary own-fund item

The €70m (equivalent to £61.95m) letter of credit referred to in section E1.2 is held with Mizuho Bank Limited.

E1.7 Description of items deducted from own funds and of significant restriction affecting the availability and transferability of own funds within TMKI

There were no items under these categories as at 31 December 2017.

E2 Solvency capital requirement and minimum capital requirement

E2.1 Amount TMKI's SCR and MCR as at 31 December 2017 by risk modules

The SCR and MCR at 31 December 2017 were, respectively, £112.9 million and £38.1 million, with the SCR split by risk modules as shown in the following table:

Solvency capital requirement		2017 (£'000s)	2016 (£'000s)	Change (£'000s)
Non-life underwriting risk	Premium and Reserve risk	62,597	54,282	8,315
	Catastrophe risk	38,911	37,798	1,113
	Lapse risk	2,806	3,431	(625)
	SCF_{nl} Pre-diversification	104,314	95,510	8,804
	SCF_{nl} Diversification credit	(22,716)	(21,938)	(778)
	SCF_{nl} Post-diversification	**81,598**	**73,572**	**8,026**
Health underwriting risk	NSLT underwriting risk	2,814	2,241	573
	SLT underwriting risk	-	-	-
	Catastrophe risk	642	634	8
	SCF_{health} Pre-diversification	3,456	2,875	581
	SCF_{health} Diversification credit	(417)	(398)	(19)
	SCF_{health} Post-diversification	**3,039**	**2,477**	**562**
Market Risk	Interest Rate risk	189	18	171
	Equity risk	529	-	529
	Property risk	-	-	-
	Spread risk	6,222	5,409	813
	Currency risk	-	6,382	(6382)
	Concentration risk	7,449	-	7,449
	SCF_{mkt} Pre-diversification	14,389	11,809	2,580
	SCF_{mkt} Diversification credit	(3,138)	(2,460)	(678)
	SCF_{mkt} Post-diversification	**11,251**	**9,349**	**1,902**
Counterparty Default Risk	Type 1 risk	11,229	10,370	859
	Type 2 risk	20,515	16,267	4,248
	SCF_{def} Pre-diversification	31,744	26,637	5,107
	SCF_{def} Diversification credit	(1,869)	(1,633)	(236)
	SCF_{def} Post-diversification	**29,875**	**25,004**	**4,871**
Undiversified Basic SCR		125,762	110,401	15,361
Diversification credit		(21,772)	(18,344)	(3,428)
Basic SCR		103,990	92,057	11,933
Operational risk		8,929	8,277	652
Final Standard Formula SCR		**112,919**	**100,333**	**12,586**

E2.2 Simplifications applied within the Standard Formula risk modules and sub-modules

In calculating the SCR, the following simplifications were applied:

- Article 59: Calculations of the risk margin during the financial year

  The proxy SCR (required for the calculation of the risk margin) was not recalculated for the quarterly update of the technical provisions; it was kept as at year-end. However, the materiality of any change in the SCR was monitored via the quarterly monitoring file
- Article 111: Simplified calculation of the risk mitigating effect

E2.3 Inputs used to calculate the minimum capital requirement

The table below shows the inputs into the MCR calculation as at 31 December 2016 and 31 December 2017.

	31 Dec 2016 (£'000s)	Movement in 2017 (£'000s)	31 Dec 2017 (£'000s)
AMCR	3,331		3,251
Linear MCR	30,972		38,094
SCR	100,333		112,919
Combined MCR	30,972		38,094
MCR	**30,972**	**7,122**	**38,094**

**AMCR is converted at October 2017 exchange rates as per Article 300.*

Note the Absolute Floor of the Minimum Capital Requirement (AMCR), as prescribed by EIOPA, was €3.7 million.

The following information, by Solvency II Line of Business, were used to calculate the MCR:

- Net written premium in the previous 12 months to the valuation date
- Net best estimate technical provisions

E2.4 Material changes to the SCR and MCR over the reporting period, and the reasons for any such change.

The increases in the SCR or MCR between 31 December 2016 and 31 December 2017 were consistent with the growth in business. This was evidenced via a quarterly risk monitoring report with prescribed triggers, agreed by the board and applied to the material drivers of the SCR and MCR to monitor potential deviations from the last valuation date.

E3 Use of duration-based equity risk sub-module in the calculation of the SCR

Not applicable.

E4 Differences between the Standard Formula and any internal model used

Not applicable.

E5 Non-compliance with the MCR and non-compliance with the SCR

There were no instances of non-compliance with the MCR or SCR during the period from 31 December 2016 to 31 December 2017.

E6 Any other information

There is no additional information which should be disclosed.

Governing body's responsibility for the SFCR

We acknowledge our responsibility for preparing the SFCR in all material respects in accordance with the PRA Rules and the Solvency II Regulations.

We are satisfied that:

a. throughout the financial year in question, TMKI has complied in all material respects with the requirements of the PRA Rules and the Solvency II Regulations as applicable to the company; and

b. it is reasonable to believe that, at the date of publication of the SFCR, TMKI has continued to so comply subsequently and will continue to so comply in future.

On behalf of the TMKI board

James Dover
Chief Financial Officer

04 May 2018

2017 independent auditors report on the relevant elements of the SFCR

Report of the external independent auditors to the Directors of Tokio Marine Kiln Insurance Limited ('the Company') pursuant to Rule 4.1 (2) of the External Audit Part of the PRA Rulebook applicable to Solvency II firms

Report on the Audit of the relevant elements of the Solvency and Financial Condition Report

Opinion

We have audited the following documents prepared by the Company as at 31 December 2017:

- The 'Valuation for solvency purposes' and 'Capital Management' sections of the Solvency and Financial Condition Report of the Company as at 31 December 2017, ('**the Narrative Disclosures subject to audit**'); and
- Company templates S.02.01.02, S.17.01.02, S.23.01.01, S.25.01.21 and S.28.01.01 ('**the Templates subject to audit**').

The Narrative Disclosures subject to audit and the Templates subject to audit are collectively referred to as the '**relevant elements of the Solvency and Financial Condition Report'**.

We are not required to audit, nor have we audited, and as a consequence do not express an opinion on the **Other Information** which comprises:

- The 'Summary', 'Business and performance', 'System of governance' and 'Risk profile' elements of the Solvency and Financial Condition Report;
- Company templates S.05.01.02, S.05.02.01 and S.19.01.21;
- The written acknowledgement by management of their responsibilities, including for the preparation of the Solvency and Financial Condition Report ('**the Responsibility Statement**').

In our opinion, the information subject to audit in the relevant elements of the Solvency and Financial Condition Report of the Company as at 31 December 2017 is prepared, in all material respects, in accordance with the financial reporting provisions of the PRA Rules and Solvency II regulations on which they are based, as supplemented by supervisory approvals.

Basis for opinion

We conducted our audit in accordance with International Standards on Auditing (UK) (ISAs (UK)) including ISA (UK) 800 and ISA (UK) 805, and applicable law. Our responsibilities under those standards are further described in the *Auditors' Responsibilities for the Audit of the relevant elements of the Solvency and Financial Condition Report* section of our report. We are independent of the Company in accordance with the ethical requirements that are relevant to our audit of the Solvency and Financial Condition Report in the UK, including the FRC's Ethical Standard as applied to public interest entities, and we have fulfilled our other ethical responsibilities in accordance with these requirements. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

Conclusions relating to going concern

We have nothing to report in respect of the following matters in relation to which the ISAs (UK) require us to report to you where:

- the directors' use of the going concern basis of accounting in the preparation of the Solvency and Financial Condition Report is not appropriate; or
- the directors have not disclosed in the Solvency and Financial Condition Report any identified material uncertainties that may cast significant doubt about the Company's ability to continue to adopt the going concern basis of accounting for a period of at least twelve months from the date when the Solvency and Financial Condition Report is authorised for issue.

Emphasis of Matter - Basis of Accounting

We draw attention to the 'Valuation for solvency purposes' and 'Capital Management' sections of the Solvency and Financial Condition Report, which describe the basis of accounting. The Solvency and Financial Condition Report is prepared in compliance with the financial reporting provisions of the PRA Rules and Solvency II regulations, and therefore in accordance with a special purpose financial reporting framework. The Solvency and Financial Condition Report is required to be published, and intended users include but are not limited to the Prudential Regulation Authority. As a result, the Solvency and Financial Condition Report may not be suitable for another purpose. Our opinion is not modified in respect of this matter.

Other Information

The Directors are responsible for the Other Information.

Our opinion on the relevant elements of the Solvency and Financial Condition Report does not cover the Other Information and we do not express an audit opinion or any form of assurance conclusion thereon.

In connection with our audit of the Solvency and Financial Condition Report, our responsibility is to read the Other Information and, in doing so, consider whether the Other Information is materially inconsistent with the relevant elements of the Solvency and Financial Condition Report, or our knowledge obtained in the audit, or otherwise appears to be materially misstated. If we identify such material inconsistencies or apparent material misstatements, we are required to determine whether there is a material misstatement in the relevant elements of the Solvency and Financial Condition Report or a material misstatement of the Other Information. If, based on the work we have performed, we conclude that there is a material misstatement of this Other Information, we are required to report that fact. We have nothing to report in this regard.

Responsibilities of Directors for the Solvency and Financial Condition Report

The Directors are responsible for the preparation of the Solvency and Financial Condition Report in accordance with the financial reporting provisions of the PRA rules and Solvency II regulations which have been supplemented by the approvals made by the PRA, the PRA Rules and Solvency II regulations on which they are based, as detailed at page 6 of this SFCR as below:

Approval of items of ancillary own funds

The Directors are also responsible for such internal control as they determine is necessary to enable the preparation of a Solvency and Financial Condition Report that is free from material misstatement, whether due to fraud or error.

Auditors' Responsibilities for the Audit of the relevant elements of the Solvency and Financial Condition Report

It is our responsibility to form an independent opinion as to whether the information subject to audit in the relevant elements of the Solvency and Financial Condition Report is prepared, in all material respects, in accordance with financial reporting provisions of the PRA Rules and Solvency II regulations on which they are based.

Our objectives are to obtain reasonable assurance about whether the relevant elements of the Solvency and Financial Condition Report are free from material misstatement, whether due to fraud or error, and to issue an auditors' report that includes our opinion. Reasonable assurance is a high level of assurance, but it is not a guarantee that an audit conducted in accordance with ISAs (UK) will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the decision making or the judgement of the users taken on the basis of the Solvency and Financial Condition Report.

A further description of our responsibilities for the audit is located on the Financial Reporting Council's website at: www.frc.org.uk/auditorsresponsibilities. This description forms part of our auditors' report.

This report, including the opinion, has been prepared for the Directors of the Company to comply with their obligations under External Audit rule 2.1 of the Solvency II firms Sector of the PRA Rulebook and for no other purpose. We do not, in providing this report, accept or assume responsibility for any other purpose save where expressly agreed by our prior consent in writing.

Report on Other Legal and Regulatory Requirements

In accordance with Rule 4.1 (3) of the External Audit Part of the PRA Rulebook for Solvency II firms we are also required to consider whether the Other Information is materially inconsistent with our knowledge obtained in the audit of the Company's statutory financial statements. If, based on the work we have performed, we conclude that there is a material misstatement of this other information, we are required to report that fact. We have nothing to report in this regard.

PricewaterhouseCoopers LLP

PricewaterhouseCoopers LLP

Chartered Accountants

7 More London Riverside

London

SE1 2RT

4 May 2018

Glossary

Acronym/Term	Meaning
ABS	Asset-Backed Securities
ALAE	Allocated Loss Adjustment Expenses
ALM	Asset Liability Management
AOF	Ancillary Own Funds
ARF	Absolute Return Funds
BBNI	Bound But Not Incepted
BRS	BlackRock Solutions, TMK's outsourcing providers for investment-related accounting and reconciliations tasks
CEO	Chief Executive Officer
COBS	Conduct of Business Sourcebook, which is part of the FCA Handbook
Economic Capital	The amount of risk capital to be held by a firm in order for it to cover the risks it is exposed to in a worst-case scenario
EIOPA	The European Insurance and Occupational Pensions Authority
ENIDs	Events Not In Data
ERC	Executive Risk Committee
ESG	Economic Scenario Generator
EU	European Union
FCA	Financial Conduct Authority
FRS	Financial Reporting Standard
FTSE	Financial Times Stock Exchange
GAAP	General Accepted Accounting Principles
GWP	Gross Written Premium
IAS	International Accounting Standard
IBOXX	Bond market indices used as benchmarks for asset allocation
ICF	Internal Control Framework document
IFRS	Valuation in accordance with International Financial Reporting Standards as adopted in the EU
IPT	Insurance Premium Tax
IT	Information Technology
MCR	Minimum Capital Requirement
MMF	Money Market Fund
NEDs	Non-Executive Directors
Ogden Rates	The rate usually specified by the UK government as the basis for calculating personal injury compensations by insurance companies
ORSA	Own Risk and Solvency Assessment
OWRI	Outward Reinsurance
PRA	Prudential Regulation Authority
PRR	Profit Related Remuneration
QRT	Quantitative Reporting Templates
RCC	Risk & Compliance Committee
Regulatory Capital	The level of capital a financial institution is required to hold by regulator(s) based on the firm's risk profile
RSR	Regulatory Solvency Ratio
Reverse Stress Testing	A form of stress test in which the starting assumption of failure of the business. It is used to examine scenarios that could potentially result in business failure
RISC	Reinsurance Security Committee
S&P	Standard & Poor's, a rating agency

Acronym/Term	Meaning
SAA	Strategic Asset Allocation
SCR	Solvency Capital Requirement
SII	Solvency II, the new regulatory regime for European insurance and reinsurance firms
SF	Standard Formula
Stress Tests	Tests used to examine the potential impact of individual events on the continues operation, profitability, capital adequacy and solvency of the business
TMHD	Tokio Marine Holdings Inc
TMK	Tokio Marine Kiln
TMKGL	Tokio Marine Kiln Group Limited
TMKI	Tokio Marine Kiln Insurance Limited
TMKS	Tokio Marine Kiln Syndicates Limited
TMNF	Tokio Marine Nichido Fire Insurance Inc
TPs	Technical Provisions
TPA	Third Party Administrator
UCITS	A European Mutual Fund; UCITS means "Undertakings for Collective Investment in transferrable Securities"
ULAE	Unallocated loss adjustment expenses
USP	Undertaking-Specific Parameter
WTW	Willis Towers Watson, a global advisory, broking and financial solution providers
XL	Excess of Loss reinsurance contract

Supplementary Quantitative Reporting Templates to the SFCR

List of required QRTs for submission with the SFCR

The following QRTs are provided with the SFCR in line with Solvency II requirements:

QRT Reference	QRT Template Name/Contents
S.02.01.02	Balance Sheet
S.05.01.02	Premiums, Claims and expenses by line of business
S.05.02.01	Premiums, Claims and expenses
S.17.01.02	Non-Life Technical Provisions
S.19.01.21	Non-Life Insurance Claims
S.23.01.01	Own Funds
S.25.01.21	Solvency Capital Requirement – for undertakings on Standard Formula
S.28.01.01	Minimum Capital Requirement – Only Life or only non-Life Insurance or Reinsurance activity

Tokio Marine Kiln Insurance Limited

Solvency and Financial Condition Report

Disclosures

31 December

2017

(Monetary amounts in GBP thousands)

General information

Undertaking name	Tokio Marine Kiln Insurance Limited
Undertaking identification code	391200DTAYLSAHINXK49
Type of code of undertaking	LEI
Type of undertaking	Non-life undertakings
Country of authorisation	GB
Language of reporting	en
Reporting reference date	31 December 2017
Currency used for reporting	GBP
Accounting standards	Local GAAP
Method of Calculation of the SCR	Standard formula
Matching adjustment	No use of matching adjustment
Volatility adjustment	No use of volatility adjustment
Transitional measure on the risk-free interest rate	No use of transitional measure on the risk-free interest rate
Transitional measure on technical provisions	No use of transitional measure on technical provisions

List of reported templates

S.02.01.02 - Balance sheet

S.05.01.02 - Premiums, claims and expenses by line of business

S.05.02.01 - Premiums, claims and expenses by country

S.17.01.02 - Non-Life Technical Provisions

S.19.01.21 - Non-Life insurance claims

S.23.01.01 - Own Funds

S.25.01.21 - Solvency Capital Requirement - for undertakings on Standard Formula

S.28.01.01 - Minimum Capital Requirement - Only life or only non-life insurance or reinsurance activity

S.02.01.02

Balance sheet

		Solvency II value
	Assets	C0010
R0030	Intangible assets	
R0040	Deferred tax assets	943
R0050	Pension benefit surplus	
R0060	Property, plant & equipment held for own use	423
R0070	Investments (other than assets held for index-linked and unit-linked contracts)	283,832
R0080	*Property (other than for own use)*	0
R0090	*Holdings in related undertakings, including participations*	2,403
R0100	*Equities*	0
R0110	*Equities - listed*	
R0120	*Equities - unlisted*	
R0130	*Bonds*	166,682
R0140	*Government Bonds*	62,630
R0150	*Corporate Bonds*	101,497
R0160	*Structured notes*	0
R0170	*Collateralised securities*	2,555
R0180	*Collective Investments Undertakings*	78,686
R0190	*Derivatives*	
R0200	*Deposits other than cash equivalents*	36,061
R0210	*Other investments*	0
R0220	Assets held for index-linked and unit-linked contracts	
R0230	Loans and mortgages	0
R0240	*Loans on policies*	0
R0250	*Loans and mortgages to individuals*	
R0260	*Other loans and mortgages*	
R0270	Reinsurance recoverables from:	98,727
R0280	*Non-life and health similar to non-life*	98,727
R0290	*Non-life excluding health*	95,415
R0300	*Health similar to non-life*	3,311
R0310	*Life and health similar to life, excluding index-linked and unit-linked*	0
R0320	*Health similar to life*	
R0330	*Life excluding health and index-linked and unit-linked*	
R0340	*Life index-linked and unit-linked*	
R0350	Deposits to cedants	0
R0360	Insurance and intermediaries receivables	7,248
R0370	Reinsurance receivables	6,426
R0380	Receivables (trade, not insurance)	3,985
R0390	Own shares (held directly)	0
R0400	Amounts due in respect of own fund items or initial fund called up but not yet paid in	0
R0410	Cash and cash equivalents	58,211
R0420	Any other assets, not elsewhere shown	7,719
R0500	**Total assets**	467,514

S.02.01.02

Balance sheet

		Solvency II value
	Liabilities	C0010
R0510	Technical provisions - non-life	313,522
R0520	*Technical provisions - non-life (excluding health)*	301,412
R0530	*TP calculated as a whole*	0
R0540	*Best Estimate*	286,180
R0550	*Risk margin*	15,231
R0560	*Technical provisions - health (similar to non-life)*	12,110
R0570	*TP calculated as a whole*	0
R0580	*Best Estimate*	11,460
R0590	*Risk margin*	651
R0600	Technical provisions - life (excluding index-linked and unit-linked)	0
R0610	*Technical provisions - health (similar to life)*	0
R0620	*TP calculated as a whole*	
R0630	*Best Estimate*	
R0640	*Risk margin*	
R0650	*Technical provisions - life (excluding health and index-linked and unit-linked)*	0
R0660	*TP calculated as a whole*	
R0670	*Best Estimate*	
R0680	*Risk margin*	
R0690	Technical provisions - index-linked and unit-linked	0
R0700	*TP calculated as a whole*	
R0710	*Best Estimate*	
R0720	*Risk margin*	
R0740	Contingent liabilities	0
R0750	Provisions other than technical provisions	345
R0760	Pension benefit obligations	
R0770	Deposits from reinsurers	33,187
R0780	Deferred tax liabilities	0
R0790	Derivatives	
R0800	Debts owed to credit institutions	
R0810	Financial liabilities other than debts owed to credit institutions	
R0820	Insurance & intermediaries payables	
R0830	Reinsurance payables	21,005
R0840	Payables (trade, not insurance)	7,048
R0850	Subordinated liabilities	0
R0860	*Subordinated liabilities not in BOF*	
R0870	*Subordinated liabilities in BOF*	0
R0880	Any other liabilities, not elsewhere shown	1,722
R0900	**Total liabilities**	376,829
R1000	**Excess of assets over liabilities**	90,685

S.05.01.02

Premiums, claims and expenses by line of business

Non-life

		Line of Business for: non-life insurance and reinsurance obligations (direct business and accepted proportional reinsurance)											Line of business for: accepted non-proportional reinsurance				Total
		Medical expense insurance	Income protection insurance	Workers' compensation insurance	Motor vehicle liability insurance	Other motor insurance	Marine, aviation and transport insurance	Fire and other damage to property insurance	General liability insurance	Credit and suretyship insurance	Legal expenses insurance	Assistance	Misc. financial loss	Health	Casualty	Marine, aviation and transport	Property	
		C0010	C0020	C0030	C0040	C0050	C0060	C0070	C0080	C0090	C0100	C0110	C0120	C0130	C0140	C0150	C0160	C0200
	Premiums written																	
R0110	Gross - Direct Business	17,050					60,569	103,658	61,038	110	0	2,219	4,427					249,071
R0120	Gross - Proportional reinsurance accepted	13					9,357	18,370	2,193	0	0	1	0					29,934
R0130	Gross - Non-proportional reinsurance accepted														155	98	7,215	7,467
R0140	Reinsurers' share	4,874					44,539	42,043	16,461	15	0	55	1,046		-1	3	481	109,516
R0200	Net	12,189			0		25,387	79,985	46,770	95	0	2,165	3,381		156	94	6,734	176,955
	Premiums earned																	
R0210	Gross - Direct Business	15,060					58,882	90,588	44,655	142	0	2,345	4,398					216,071
R0220	Gross - Proportional reinsurance accepted	13					9,565	14,702	2,055	0	0	16	0					26,351
R0230	Gross - Non-proportional reinsurance accepted														115	125	6,977	7,216
R0240	Reinsurers' share	4,371					44,052	38,628	15,198	36	0	70	1,038		3	3	368	103,767
R0300	Net	10,702			0		24,395	66,662	31,512	106	0	2,291	3,361		112	122	6,609	145,871
	Claims incurred																	
R0310	Gross - Direct Business	6,280					35,708	53,182	17,517	0	0	1,291	270					114,248
R0320	Gross - Proportional reinsurance accepted	0					7,750	9,131	187	0	0	0	0					17,068
R0330	Gross - Non-proportional reinsurance accepted														31	0	5,634	5,664
R0340	Reinsurers' share	809					27,450	16,235	-2,226	0	0	0	-181		1	0	264	42,352
R0400	Net	5,471			0		16,007	46,078	19,931	0	0	1,291	451		30	0	5,370	94,629
	Changes in other technical provisions																	
R0410	Gross - Direct Business																	0
R0420	Gross - Proportional reinsurance accepted																	0
R0430	Gross - Non-proportional reinsurance accepted																	0
R0440	Reinsurers' share																	0
R0500	Net	0			0		0	0	0	0	0	0	0		0	0	0	0
R0550	**Expenses incurred**	3,970			0		14,108	35,091	15,636	11	1	846	1,319		-49	18	2,400	73,351
R1200	**Other expenses**																	
R1300	**Total expenses**																	73,351

S.05.02.01

Premiums, claims and expenses by country

Non-life

		C0010	C0020	C0030	C0040	C0050	C0060	C0070
		Home Country	Top 5 countries (by amount of gross premiums written) - non-life obligations			Top 5 countries (by amount of gross premiums written) - non-life obligations		Total Top 5 and home country
R0010			FR	DE	BE	US	NL	
		C0080	C0090	C0100	C0110	C0120	C0130	C0140
	Premiums written							
R0110	Gross - Direct Business	123,555	71,955	20,903	11,275	2,329	7,221	237,239
R0120	Gross - Proportional reinsurance accepted	4,100	179	293	462	5,576	133	10,742
R0130	Gross - Non-proportional reinsurance accepted	2,779	267	532	-23	186	84	3,825
R0140	Reinsurers' share	30,535	22,087	9,724	9,581	1,100	3,819	76,846
R0200	Net	99,900	50,314	12,004	2,133	6,991	3,619	174,960
	Premiums earned							
R0210	Gross - Direct Business	94,070	70,874	20,315	11,003	2,135	6,674	205,069
R0220	Gross - Proportional reinsurance accepted	3,380	215	278	453	3,817	254	8,397
R0230	Gross - Non-proportional reinsurance accepted	2,290	271	650	54	158	136	3,559
R0240	Reinsurers' share	29,641	21,424	9,225	9,350	1,314	3,203	74,156
R0300	Net	70,099	49,935	12,018	2,160	4,796	3,862	142,869
	Claims incurred							
R0310	Gross - Direct Business	50,733	41,762	5,130	8,434	104	71	106,234
R0320	Gross - Proportional reinsurance accepted	4,326	230	919	1,565	2,420	2,679	12,140
R0330	Gross - Non-proportional reinsurance accepted	368	0	2,253	0	0	56	2,676
R0340	Reinsurers' share	19,340	2,484	1,784	6,095	-23	-301	29,380
R0400	Net	36,086	39,508	6,517	3,904	2,547	3,107	91,670
	Changes in other technical provisions							
R0410	Gross - Direct Business							0
R0420	Gross - Proportional reinsurance accepted							0
R0430	Gross - Non-proportional reinsurance accepted							0
R0440	Reinsurers' share							0
R0500	Net	0	0	0	0	0	0	0
R0550	**Expenses incurred**	35,676	24,842	5,130	1,363	2,100	1,184	70,296
R1200	**Other expenses**							
R1300	**Total expenses**							70,296

S.17.01.02

Non-Life Technical Provisions

		Direct business and accepted proportional reinsurance												Accepted non-proportional reinsurance				
		Medical expense insurance	Income protection insurance	Workers' compensation insurance	Motor vehicle liability insurance	Other motor insurance	Marine, aviation and transport insurance	Fire and other damage to property insurance	General liability insurance	Credit and suretyship insurance	Legal expenses insurance	Assistance	Miscellaneous financial loss	Non-proportional health reinsurance	Non-proportional casualty reinsurance	Non-proportional marine, aviation and transport reinsurance	Non-proportional property reinsurance	Total Non-Life obligation
		C0020	C0030	C0040	C0050	C0060	C0070	C0080	C0090	C0100	C0110	C0120	C0130	C0140	C0150	C0160	C0170	C0180
R0010	**Technical provisions calculated as a whole**	0			0		0	0	0	0	0	0	0		0	0	0	0
R0050	Total Recoverables from reinsurance/SPV and Finite Re after the adjustment for expected losses due to counterparty default associated to TP calculated as a whole																	0
	Technical provisions calculated as a sum of BE and RM																	
	Best estimate																	
	Premium provisions																	
R0060	Gross	181			0		-1,582	11,587	6,359	3	0	17	504		31	0	653	17,753
R0140	Total recoverable from reinsurance/SPV and Finite Re after the adjustment for expected losses due to counterparty default	244			0		1,573	-1,322	-347	-2	0	41	175		-1	0	345	706
R0150	**Net Best Estimate of Premium Provisions**	-62			0		-3,154	12,909	6,706	5	0	-24	329		32	0	308	17,047
	Claims provisions																	
R0160	Gross	11,278			0		50,852	108,754	98,723	-55	0	359	2,051		0	8	7,916	279,887
R0240	Total recoverable from reinsurance/SPV and Finite Re after the adjustment for expected losses due to counterparty default	3,068			0		35,590	40,116	18,154	0	0	89	387		0	0	617	98,021
R0250	**Net Best Estimate of Claims Provisions**	8,211			0		15,262	68,638	80,570	-55	0	270	1,663		0	8	7,299	181,866
R0260	**Total best estimate - gross**	11,460			0		49,271	120,341	105,082	-53	0	376	2,555		31	8	8,569	297,640
R0270	**Total best estimate - net**	8,149			0		12,108	81,547	87,275	-51	0	245	1,993		32	8	7,607	198,913
R0280	**Risk margin**	651			0		967	6,511	6,968	-4	0	20	159		3	1	607	15,882
	Amount of the transitional on Technical Provisions																	
R0290	Technical Provisions calculated as a whole																	0
R0300	Best estimate																	0
R0310	Risk margin																	0
R0320	**Technical provisions - total**	12,110			0		50,237	126,852	112,051	-57	0	395	2,714		33	9	9,177	313,522
R0330	**Recoverable from reinsurance contract/SPV and Finite Re after the adjustment for expected losses due to counterparty default - total**	3,311			0		37,163	38,794	17,807	-2	0	130	562		-1	0	962	98,727
R0340	**Technical provisions minus recoverables from reinsurance/SPV and Finite Re - total**	8,799			0		13,075	88,058	94,244	-55	0	265	2,152		34	9	8,215	214,795

S.19.01.21

Non-Life insurance claims

Total Non-life business

Z0010 | Accident year / underwriting year | Underwriting Year

Gross Claims Paid (non-cumulative)
(absolute amount)

	Year	C0010	C0020	C0030	C0040	C0050	C0060	C0070	C0080	C0090	C0100	C0110	C0170	C0180
		Development year											In Current year	Sum of years (cumulative)
		0	1	2	3	4	5	6	7	8	9	10 & +		
R0100	Prior											-356	-356	-356
R0160	2008	61,930	83,314	23,114	4,327	3,818	6,866	963	515	916	211		211	185,974
R0170	2009	76,326	39,795	17,719	3,906	1,817	1,209	631	801	497			497	142,702
R0180	2010	55,281	35,851	11,685	5,699	4,383	1,195	479	663				663	115,236
R0190	2011	51,244	68,763	26,460	10,555	-1,253	2,451	439					439	158,659
R0200	2012	163,804	136,152	15,702	5,351	2,544	1,422						1,422	324,975
R0210	2013	235,830	69,157	15,937	7,557	4,008							4,008	332,490
R0220	2014	26,666	58,403	24,983	5,410								5,410	115,463
R0230	2015	66,332	50,121	19,940									19,940	136,393
R0240	2016	18,419	52,442										52,442	70,861
R0250	2017	18,623											18,623	18,623
R0260												Total	103,302	1,601,021

Gross Undiscounted Best Estimate Claims Provisions
(absolute amount)

	Year	C0200	C0210	C0220	C0230	C0240	C0250	C0260	C0270	C0280	C0290	C0300	C0360
		Development year											Year end (discounted data)
		0	1	2	3	4	5	6	7	8	9	10 & +	
R0100	Prior											11,626	11,568
R0160	2008	0	0	0	0	0	0	0	4,630	2,809	2,300		2,287
R0170	2009	0	0	0	0	0	0	3,487	3,404	2,690			2,683
R0180	2010	0	0	0	0	0	6,411	6,889	5,513				5,501
R0190	2011	0	0	0	0	11,775	6,272	5,332					5,296
R0200	2012	0	0	0	14,814	13,021	7,366						7,301
R0210	2013	0	0	21,202	15,140	9,941							9,864
R0220	2014	0	67,224	44,277	27,758								27,556
R0230	2015	78,687	81,098	47,218									46,896
R0240	2016	76,656	63,085										62,563
R0250	2017	99,418											98,371
R0260												Total	279,887

S.23.01.01

Own Funds

		Total	Tier 1 unrestricted	Tier 1 restricted	Tier 2	Tier 3
		C0010	C0020	C0030	C0040	C0050
	Basic own funds before deduction for participations in other financial sector as foreseen in article 68 of Delegated Regulation 2015/35					
R0010	Ordinary share capital (gross of own shares)	35,000	35,000		0	
R0030	Share premium account related to ordinary share capital	55,000	55,000		0	
R0040	Initial funds, members' contributions or the equivalent basic own-fund item for mutual and mutual-type undertakings	0	0		0	
R0050	Subordinated mutual member accounts	0		0	0	0
R0070	Surplus funds	0	0			
R0090	Preference shares	0		0	0	0
R0110	Share premium account related to preference shares	0		0	0	0
R0130	Reconciliation reserve	-258	-258			
R0140	Subordinated liabilities	0		0	0	0
R0160	An amount equal to the value of net deferred tax assets	943				943
R0180	Other own fund items approved by the supervisory authority as basic own funds not specified above	0	0	0	0	0
R0220	**Own funds from the financial statements that should not be represented by the reconciliation reserve and do not meet the criteria to be classified as Solvency II own funds**	0				
R0230	**Deductions for participations in financial and credit institutions**	0	0	0	0	
R0290	**Total basic own funds after deductions**	90,685	89,742	0	0	943
	Ancillary own funds					
R0300	Unpaid and uncalled ordinary share capital callable on demand	0				
R0310	Unpaid and uncalled initial funds, members' contributions or the equivalent basic own fund item for mutual and mutual - type undertakings, callable on demand	0				
R0320	Unpaid and uncalled preference shares callable on demand	0				
R0330	A legally binding commitment to subscribe and pay for subordinated liabilities on demand	0				
R0340	Letters of credit and guarantees under Article 96(2) of the Directive 2009/138/EC	61,947			61,947	
R0350	Letters of credit and guarantees other than under Article 96(2) of the Directive 2009/138/EC	0				
R0360	Supplementary members calls under first subparagraph of Article 96(3) of the Directive 2009/138/EC	0				
R0370	Supplementary members calls - other than under first subparagraph of Article 96(3) of the Directive 2009/138/EC	0				
R0390	Other ancillary own funds	0				
R0400	**Total ancillary own funds**	61,947			61,947	0
	Available and eligible own funds					
R0500	Total available own funds to meet the SCR	152,632	89,742	0	61,947	943
R0510	Total available own funds to meet the MCR	89,742	89,742	0	0	
R0540	Total eligible own funds to meet the SCR	146,201	89,742	0	56,459	0
R0550	Total eligible own funds to meet the MCR	89,742	89,742	0	0	
R0580	**SCR**	112,919				
R0600	**MCR**	38,094				
R0620	**Ratio of Eligible own funds to SCR**	129.47%				
R0640	**Ratio of Eligible own funds to MCR**	235.58%				

		C0060
	Reconcilliation reserve	
R0700	Excess of assets over liabilities	90,685
R0710	Own shares (held directly and indirectly)	0
R0720	Foreseeable dividends, distributions and charges	
R0730	Other basic own fund items	90,943
R0740	Adjustment for restricted own fund items in respect of matching adjustment portfolios and ring fenced funds	0
R0760	**Reconciliation reserve**	-258
	Expected profits	
R0770	Expected profits included in future premiums (EPIFP) - Life business	
R0780	Expected profits included in future premiums (EPIFP) - Non- life business	7,720
R0790	**Total Expected profits included in future premiums (EPIFP)**	7,720

S.25.01.21

Solvency Capital Requirement - for undertakings on Standard Formula

		Gross solvency capital requirement	USP	Simplifications
		C0110	C0080	C0090
R0010	Market risk	11,251		
R0020	Counterparty default risk	29,875		
R0030	Life underwriting risk	0		
R0040	Health underwriting risk	3,039		
R0050	Non-life underwriting risk	81,598		
R0060	Diversification	-21,773		
R0070	Intangible asset risk	0		
R0100	**Basic Solvency Capital Requirement**	103,990		

		C0100
	Calculation of Solvency Capital Requirement	
R0130	Operational risk	8,929
R0140	Loss-absorbing capacity of technical provisions	0
R0150	Loss-absorbing capacity of deferred taxes	0
R0160	Capital requirement for business operated in accordance with Art. 4 of Directive 2003/41/EC	0
R0200	**Solvency Capital Requirement excluding capital add-on**	112,919
R0210	Capital add-ons already set	0
R0220	**Solvency capital requirement**	112,919
	Other information on SCR	
R0400	Capital requirement for duration-based equity risk sub-module	0
R0410	Total amount of Notional Solvency Capital Requirements for remaining part	0
R0420	Total amount of Notional Solvency Capital Requirements for ring fenced funds	0
R0430	Total amount of Notional Solvency Capital Requirements for matching adjustment portfolios	0
R0440	Diversification effects due to RFF nSCR aggregation for article 304	0

S.28.01.01

Minimum Capital Requirement - Only life or only non-life insurance or reinsurance activity

Linear formula component for non-life insurance and reinsurance obligations

		C0010
R0010	MCR_{NL} Result	38,094

		Net (of reinsurance/SPV) best estimate and TP calculated as a whole	Net (of reinsurance) written premiums in the last 12 months
		C0020	C0030
R0020	Medical expense insurance and proportional reinsurance	8,149	12,189
R0030	Income protection insurance and proportional reinsurance	0	0
R0040	Workers' compensation insurance and proportional reinsurance	0	0
R0050	Motor vehicle liability insurance and proportional reinsurance	0	0
R0060	Other motor insurance and proportional reinsurance	0	0
R0070	Marine, aviation and transport insurance and proportional reinsurance	12,108	25,387
R0080	Fire and other damage to property insurance and proportional reinsurance	81,547	79,985
R0090	General liability insurance and proportional reinsurance	87,275	46,770
R0100	Credit and suretyship insurance and proportional reinsurance	0	95
R0110	Legal expenses insurance and proportional reinsurance	0	0
R0120	Assistance and proportional reinsurance	245	2,165
R0130	Miscellaneous financial loss insurance and proportional reinsurance	1,993	3,381
R0140	Non-proportional health reinsurance	0	0
R0150	Non-proportional casualty reinsurance	32	156
R0160	Non-proportional marine, aviation and transport reinsurance	8	94
R0170	Non-proportional property reinsurance	7,607	6,734

Linear formula component for life insurance and reinsurance obligations

		C0040
R0200	MCR_L Result	0

		Net (of reinsurance/SPV) best estimate and TP calculated as a whole	Net (of reinsurance/SPV) total capital at risk
		C0050	C0060
R0210	Obligations with profit participation - guaranteed benefits		
R0220	Obligations with profit participation - future discretionary benefits		
R0230	Index-linked and unit-linked insurance obligations		
R0240	Other life (re)insurance and health (re)insurance obligations		
R0250	Total capital at risk for all life (re)insurance obligations		

Overall MCR calculation

		C0070
R0300	Linear MCR	38,094
R0310	SCR	112,919
R0320	MCR cap	50,813
R0330	MCR floor	28,230
R0340	Combined MCR	38,094
R0350	Absolute floor of the MCR	3,251
R0400	**Minimum Capital Requirement**	38,094