

# **Product: Proof of Provenance Trade Disruption**

#### **Manufacturer Information**

#### Product information

This product provides trade disruption cover caused by inspections or detentions under proof of provenance legislation.

#### Target market

The product is aimed at small, medium, and large US importers, bringing goods into the US where the supply chain of those goods may be suspected of having a link to certain regions which come under additional scrutiny by US Customs and Border protection.

# Types of customer for whom the product would be unsuitable

It would not be suitable to sell this product to:

- policyholders domiciled outside of the US
- importers shipping goods to destinations other than the USA
- importers of goods manufactured with forced labour
- micro enterprises

This product may be less suitable for very large importers (as the limit is likely to be inadequate)

# Any notable exclusions or circumstances where the product will not respond

## **Exclusions include but not limited to:**

- goods not on the schedule
- damage to goods
- knowing violation of provenance legislation
- contractual liabilities as a consequence of delay
- loss of value
- fraud
- NCB
- asbestos
- cyber
- communicable disease
- sanctions
- war and terror

### **Limit of liability:**

An Annual policy, covering up to [X no of] shipments, with a claim limit of 40% of value for each shipment, and an aggregate limit of [i.e., 10% of X or two claims, whichever is higher].

#### **Excess:**

There is no excess on this product.

# Other information which may be relevant to distributors

This product is permitted for sale via the following distribution chain:

- Lloyd's Broker;
- Retail broker

No further distributors in the chain are permitted without TMKS' approval. Any such approval will include consideration of their impact on product value.



Where Distributor 1 sells this Product via multiple other distributors (via sub-delegation or sub-broking), it is their responsibility to ensure all distributors have been provided this document, have reviewed it and understand the content. If there is any additional remuneration, including commissions, fees or other 'non-standard' remuneration charged to the customer by other distributors, it is the responsibility of Distributor 1 to inform TMK of these details accurately and in full.

This product should be sold in line with FCA regulations and can be sold with & without advice by a regulated insurance distributor.

Distributors are expected to fully understand the eligibility criteria, covers and exclusions of the product.

This product can be sold face to face, via telephone or electronic communication or a mix of these methods, as long as customers are provided with sufficient information to make an informed decision regarding the suitability of the product.

### **Commission & Fees**

The coverholder is expected to ensure that maximum commission rates do not exceed those stipulated within the Binding Authority Agreement.

Brokers can select commission rates from a range set by the coverholder, so that remuneration can be aligned to their own distribution costs. The maximum commission rate set cannot be exceeded.

The coverholder is expected to maintain oversight of all broker commissions and, where there may be a risk to product value and remedial action taken whenever necessary including notification to Tokio Marine Kiln.

Brokers are reminded of their own regulatory obligations in relation to remuneration under PROD 4.3.6 as well as the requirements to make all necessary disclosures to the customer.

# How value is assessed

Value is assessed based on a number of metrics, including underwriting, claims, complaints information, customer feedback as well as through broker and coverholder engagement.

Remuneration paid as set out in our agreements with distributors has been considered as part of the value assessment.

If additional add-ons (including premium finance) are sold alongside this product or additional remuneration is charged, this may affect the value for the customer.

Further information on our product approval processes can be obtained on request.

Date Fair Value assessment completed	December 2023
Expected date of next assessment	December 2024