

Product: Single Peril Catastrophe Property

Manufacturer Information

Product information

This is a product which covers physical damage to various interests, primarily as a result of catastrophe perils such as windstorm, earthquake and/or flood, including but not limited to buildings, contents and stock. Business interruption, extra expense, and removal of debris can also be provided as core standard covers as well as a range of optional additional extras.

Core Cover:

The product can include a range of coverages which the customer can choose to cover their requirements which could include;

- **Property Damage:** Physical damage to property covered by the policy by named perils (subject to certain conditions and exclusions). Named perils will be agreed when the coverage is purchased. This product includes Difference in Conditions coverage which covers some perils that are excluded or limited on an underlying policy. This primarily covers catastrophe perils such as windstorm, earthquake and flood but can also include some ancillary coverage such as but not limited to subsidence, landslides and fire following earthquake.
- **Business Interruption:** resulting from an insured peril as above, that leads to a commercial customer suffering financial loss, for example, loss of profits/income.
- Additional Living Expenses: resulting from property damage caused by an insured peril as
 above, that results in a residential customer suffering financial loss, for example, having to pay
 for alternative accommodation.

Customers may consider purchasing additional optional coverages which can include but is not limited to the following;

- Storm Surge if buying a windstorm only policy
- Subsidence
- Fire following earthquake

Optional coverage purchased may be subject to specific sub-limits, conditions and exclusions which differ from those provided under the core cover(s).

Target market

The Single Peril Catastrophe product has been designed for a broad range of individual and commercial customers seeking protection against catastrophe perils that are typically excluded from their primary property insurance policies. Key characteristics of the target market include:

Customer Types

- Individual private consumers seeking cover for residential property and associated living expenses.
- Micro-enterprises and SMEs, including small and mid-sized commercial entities requiring protection for business premises, contents, and business interruption.
- Large commercial clients and corporate entities with complex risk profiles and higher-value exposures.

Geographic Scope

- Customers located in jurisdictions where Lloyd's is licensed to write direct property business, with a focus on Australia, New Zealand, and Rest of World.
- The product is not distributed in the UK or EEA, ensuring alignment with regulatory permissions and product suitability.

Risk Profile

- Customers with exposure to catastrophe perils such as flood, earthquake, and windstorm, which are often excluded or sub-limited in their primary insurance policies.
- Customers seeking supplementary cover to fill gaps in their existing insurance arrangements.

Types of customer for whom the product would be unsuitable

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The Single Peril Catastrophe product is not appropriate for the following customer types and scenarios:

Customers with Existing Catastrophe Cover

- Individuals or commercial entities who already have adequate cover for catastrophe perils (e.g. flood, earthquake, windstorm) under their primary property insurance.
- In such cases, purchasing this product may result in duplicative coverage and unnecessary cost.

Customers Seeking Comprehensive Property Cover

- The product is designed to supplement, not replace, primary property insurance.
- Customers seeking full-spectrum property coverage (including non-catastrophe perils) may find this product insufficient for their needs.

Customers with Low Exposure to Catastrophe Risk

• Customers whose property is located in areas with minimal exposure to catastrophe perils may not benefit from the coverage offered, and the product may not represent fair value.

Customers in Restricted Jurisdictions

- The product is not approved for sale to customers domiciled in the UK or EEA.
- It is intended only for territories where Lloyd's is licensed to write direct property business.

Any notable exclusions or circumstances where the product will not respond

(i) Exclusions

If agreed terms and conditions (including warranties and conditions precedent) that were agreed with the customer when the policy was placed have not been adhered to, could mean the claim will not be paid. For example if the customer leaves the property vacant for a length of time that exceeds the limits stated in the policy wording, then a claim that occurs while the property had been left vacant for that period, then a claim may not be paid

Standard exclusions include "as a result of":

- Nuclear/Biological/Radiation Contamination.
- War any loss caused by war.
- Infectious diseases any non physical damage loss caused by infectious diseases.
- Cyber any physical or non-physical damage loss caused by any cyber attack whether malicious or not. Unless a Commercial Cyber optional coverage is purchased.
- Terrorism any physical or non-physical damage or loss caused by acts of terrorism. Unless a Terrorism optional coverage is purchased.

(ii) Limits of liability:

Limits will be the agreed limits for each section of the policy and can differ for each defined peril and defined coverage item. This will be agreed with the policyholder and be stated in the policy documentation

(iii) Excesses & deductibles

Excesses/deductibles are agreed with the customer and stated clearly in the policy schedule based on their particular needs.

Other information which may be relevant to distributors

This product should be sold in line with FCA or local regulations and can only be sold by a regulated insurance distributor.

Where Distributor 1 sells this Product via multiple other distributors (via sub-delegation or sub-broking), it is their responsibility to ensure all distributors have been provided this document, have reviewed it and understand the content. If there is any additional remuneration, including commissions, fees or other 'non-standard' remuneration charged to the customer by other distributors, it is the responsibility of Distributor 1 to inform TMK of these details accurately and in full. Distributors are expected to fully understand the eligibility criteria, covers and exclusions of the product.



Sales journeys must identify customer eligibility and ensure that key information and choices to be made are presented to customers in a way that supports a customer through the process of understanding core cover and configuring optional elements of insurance to suit their specific demands and needs.

This product can be sold face to face, via telephone, electronic communications or a mix of these methods, as long as customers are provided with sufficient information to make an informed decision regarding the suitability of the product.

This product can be sold with or without advice in line with FCA regulations or local regulations if the distributor is regulated outside of the UK.

Commission & Fees

If there is a coverholder in the chain, they are expected to ensure that maximum commission rates do not exceed those stipulated within the Binding Authority Agreement.

The coverholder is expected to maintain oversight of all broker commissions (where applicable) and, where there may be a risk to product value, remedial action should be taken immediately including notification to Tokio Marine Kiln.

Brokers are reminded of their own regulatory obligations in relation to remuneration under PROD 4.3.6 as well as the requirements to make all necessary disclosures to the customer.

Where there are any fees charged by any member of the distribution chain these should be:

- commensurate with the service provided by the distribution.
- not have an adverse impact on customer value; and
- distributor should ensure that TMKS is made aware of the fee amount and/ or method of calculation.

How value is assessed

Value is assessed based on a number of metrics, including underwriting, claims and complaints information as well as through broker and coverholder engagement.

Remuneration paid as set out in our agreements with distributors has been considered as part of the value assessment.

If additional add-ons (including premium finance) are sold alongside this product or additional remuneration is charged, this may affect the value for the customer.

Further information on our product approval processes can be obtained on request.

Date Fair Value assessment	November 2025
completed	
Expected date of next assessment	November 2026